

7. Retail SME credit lines on customs cards (Arca classic)

	Loan type	Retail SME credit lines on customs cards (Arca classic)			
	Purpose	Customs payments			
	Clients	Legal entities and sole entrepreneurs with at least 6-month business history			
	Exclusion list	<ol style="list-style-type: none"> 1. Production or trade in any product or activity deemed illegal under the Republic of Armenia laws or regulations or international conventions and agreements 2. Production or trade in weapons and munitions 3. Gambling, casinos and equivalent enterprises 4. Trade in precious stones 5. Currency exchange office 6. Brokerage or bookmaking offices 7. Production, use of or trade in hazardous substances (like radioactive materials) other than pesticides and fertilizers used in agriculture 			
Terms of loan	Currency	AMD	USD	EUR	
	Minimum and maximum loan limit	<ul style="list-style-type: none"> • Up to 40% of average monthly cash flows through accounts with Ameriabank during the most recent 6-12 months or AMD 20,000,000 or its equivalent in foreign currency, whichever the less • The credit limit for the client with at least 3-month cash flow history with Ameriabank shall be based on the net cash flows through the client's accounts with Ameriabank for 3 months and the net turnover with the other banks for at least 3-9 preceding months or AMD 20,000,000, whichever is less, provided that the client moves his/her accounts turnover with other banks to Ameriabank. 			
	Term (months)	Up to 12 months			
	Annual interest rate	Grace period applies to loans in USD and EUR. The following interest rates apply to any and all amounts used (i) if liabilities are not repaid in full during the grace period, and (ii) from the first day of utilization in case of AMD denominated loans:			
		19%	16%	14.5%	
		If the outstanding debt under the loans in USD and EUR is not repaid in full during the month following the grace period, starting from the following month the amounts shall bear an interest of 20%.			
		If the loan is secured by cash or bonds issued by Ameriabank, the interest rate is: - Applicable interest rate for cash/bond + 4%, but in any case not more than the rates specified above, if the loan and the collateral are in the same currency - Rates specified above, if the loan and the collateral are in different currencies			
		Where the client wishes that insurance of pledge should be obtained by the bank, the rate of interest is increased by: <ul style="list-style-type: none"> • 2.5% if the pledge is vehicle, or • 0.5% if the pledge is plant and equipment. Where the insurance of real estate is obtained by the client, the interest rate is reduced by 0.05%, based on the share of each type of assets in the total collateral.			
	If loan-to-value ratio differs from approved standard, the applicable interest rate is increased by 0.5%.				
	Depending on credit history, the applicable interest rate can be increased by 0.5%.				
Loan disbursement fee	1% of the loan principal or AMD 20,000, whichever the greater				
Loan modification application fee	N/a				
Card terms	Card issuance	Free			
	Annual service	AMD 10,000; for clients banking with Ameriabank for over 3 months – free			
	Additional card issuance	Free			
	Annual service of additional card	AMD 5,000			
	Card re-issuance (in case of card loss, damage, theft, loss of PIN or its disclosure to third parties)	AMD 5,000			
	Card re-issuance (upon expiry of validity period)	Free			
	Card blocking	Free			
	Card unblocking	Free			
	Cash withdrawal	N/a			
	Electronic transactions at customs terminals	Free			
Electronic transactions at other merchants	3%				

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	Providing account statement or sending it via e-mail	Free
	Review of card credit limit	AMD 3,000
	SMS notification	Free
Forms of loan repayment	Grace period	Last day of the month of withdrawal of money +5 days
	Loan repayment form: without grace period	Principal payable at the end of term, interest payable monthly; whenever the card account is credited, the interest accrued as of that moment will be charged.
	Loan repayment form: with grace period	Payment of interest at the end of the term, however, whenever the card account is credited, the interest accrued as of the moment shall be charged. Principal payable at the end of term.
Security	Eligible security	1. Cash flows through the account 2. Guarantee by at least 1 individual and/or legal entity to the reasonable satisfaction of the Bank**
	LTV ratio (based on the liquidation value of the additional security)	1 Up to 40% of average monthly net cash flows (should this ratio be breached during the loan term, the credit limit may be reviewed or revoked) 2 In case of additional security, the credit limit may exceed 40% of the average cash flows, in which case the estimation of the LTV ratio for the amount above the credit limit is as follows: 1. 70% for the pledge of real estate; 80% if the DSR is at least 1.5. 2. 50% for the pledge of vehicles 3. 40% for the pledge of plant and equipment and working assets, not to exceed 30% of the value of the aggregate security 4. 80% for the pledge of metal accounts in gold 5. in case of cash collateral at Ameriabank/bonds issued by Ameriabank: -90% if currency of the collateral is the same as of the loan -70% if currencies of the collateral and the loan are different
	Required additional security	Personal guarantees by founders/beneficial owners of business
	Additional security	The Bank may request collateral as additional security.
	Insurance of pledged property	The insurance of the pledged real estate is to be obtained only if it is or will be used for business purposes. The insurance of real estate, vehicles and plant and equipment is maintained throughout the loan term: 1. By the Client at least for the amount of the outstanding principal/credit limit 2. By the Bank for the amount of the outstanding principal/credit limit. The following vehicles are not subject to insurance: • Vehicles transporting hazardous materials (toxic substances, chemicals, radioactive and explosive materials) • Vehicles to be used in races, test drives; vehicles which have three wheels, snow removers, motorcycles, special purpose vehicles • Taxis and rental cars
Loan service fees**	Modification of the loan terms	AMD 25,000
	Substitution of pledged property (for real estate; including change of the property owner)	AMD 20,000
	Substitution of pledged property (for vehicles; including change of the owner of the pledged vehicles)	AMD 10,000
	Provision of pledge-related consents, permissions and references	AMD 10,000 (VAT included)
	Change of the loan repayment date	AMD 10,000
	Required documents filed together with loan application	
	Loan application	
	Passports (original) (for private entrepreneurs)	
	TIN certificate, state registration certificate (for corporate applicants, information on the executive body is required)	
	Charter (for corporate applicants)	
	Copies of the passports and social security cards of the shareholders and CEO/President (for corporate applicants)	
	Documents required after initial approval	
	Copies of the state registration certificates and the inserts of the Borrower and legal entities and private entrepreneurs affiliated with the Borrower	
•Financial statements for the latest reporting period, certified by the tax authority		

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Required documents	Required documents	For the recent reporting year (for those filing the balance sheet and the statement of comprehensive income); for the recent reporting quarter (for fixed and/or simplified tax payers)
		Copy of the certificate of title or the document certifying the right to lease the premises used as place of business
		Sale/supply agreements, orders, invoices, other documents supporting the normal process of sales
		Licenses, certificates and other documents required for business operation (copies)
		Passports of the guarantors, proof of employment and/or documents certifying title to the owned property
		Statements of account cash flows with other banks
		Tax clearance certificate
		Documents required after loan approval
		Approval of the authorized body of corporate applicant to execute loan and pledge-related transactions
		Reference on registered shareholders/stockholders/founders, director and the latest amendments to the charter (for corporate applicants)
		Environmental impact assessment report, technical safety report, examination reports, feasibility studies (whenever required), etc., required under the applicable Armenian laws and regulations and/or the bank's bylaws and regulations (if the company's activity is associated with high environmental risks)
		Other documents as the bank's specialist may request
	Other fees payable by client	<ol style="list-style-type: none"> 1. Fee for the unified statement from the State Committee of the Real Estate Cadaster adjunct to the RA Government; fee for police reference on vehicles encumbrance 2. Notary fee for registration of pledged real estate; fee for state registration of the bank's security interest under the real estate pledge agreement; Fee for the certificate of registration of the security interest in the vehicle
	Early repayment fee	N/a
	Late payment fines and penalties	<p>The interest rate specified in loan agreement shall continue to be applied to overdue loans. Fine in the amount of 0.13 % of overdue loan/interest for each day beyond terms</p>