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## AMERIABANK CJSC

## 10RB PL 72-03-01

## **Retail Lending Terms and Conditions**

**Edition 35** 

Effective date: August 01, 2019

	6.1 Master Card Standard/VISA Classic credit card secured by property (including paper gold and cash)						
Purpose	Purpose	Payments					
Client's personal details	Eligible age of client/co- borrower/guarantor	18-65 years old, provided that the borrower's age at the time of expiry of loan agreement will not have exceeded 65, otherwise a co- borrower or guarantor is required. The eligible age of co-borrower or guarantor is 18-65 provided that at the time of expiry of agreement it will not have exceeded 65. If involvement of a co-borrower or guarantor is a required condition under loan terms (except where co- borrowers or guarantors possess at least 70% of income included in OTI calculation), the eligible age is 18-65 provided that at the time of expiry of agreement it will not have exceeded 65.					
Cli	Residency	Citizens and non-citizens of Armenia who are resident in Armenia					
Terms of loan	Currency	AMD	USD	EUR			
	Annual card service fee	AMD 6,000 (AYO cards are subject to the Fees and Rates of AYO Cards with Credit Line)					
	Minimum and maximum credit limits	AMD 1,000,000-AMD 1,500,000	USD 3,000-USD 5,000	EUR 3,000-EUR 5,000			
	Increase of credit limit of card	AMD 5,000					
	Term (months)	N/A					
		17.5%	14.5%	12.5%			
		Where the client wishes that insurance of pledge should be obtained by the bank, the rate of interest is increased by 2.5% if the pledge is vehicle, or 0.5% if the pledge is plant and equipment. Where insurance is obtained by client, the interest rate is decreased by 0.05%, considering the weight of each collateral type in total collateral.         If repayment schedule is differentiated or mixed, the applicable interest rate is increased by 0.5%.         If loan-to-value ratio differs from approved standard, the applicable interest rate is increased by 0.5%.					
	Interest rate	Depending on credit history, the applicable interest rate can be increased by 0.5%.					
		- % of cash/bond + 4%, but in any case not n	red by cash or bonds issued by Ameriabank, the nore than the rates specified above, if the loan above, if the loan and the collateral are in diff	and the collateral are in the same currency			

		Where the client chooses a repayment option without early repayment fee for loans exceeding 15 million AMD, the interest rate is increased by 2% (not applicable to loans secured by cash/bonds).		
	Grace period	Up to 51 days		
/ment	Minimum payment required	10% of utilized amount as in account statement, or AMD 5,000/USD 10/EUR 10, whichever the greater, plus accrued interest *Not applicable to loans secured by cash/bonds and credit cards to Premium and Partner clients		
Forms of repayment	Interest calculation	If the client repays the whole amount utilized in one month during the grace period, no interest accrues.		
Forms		If the client does not make repayment, utilized amounts bear interest starting from the first day withdrawn. The same interest accrues to amounts utilized after that and is payable on monthly basis.		
	Eligible security	Real estate, vehicles to the reasonable satisfaction of the bank, metal accounts in gold, cash and bonds issued by Ameriabank		
rrity	Maximum loan-to-value (LTV) ratio** (if the loan is secured by real estate, vehicles or plant and equipment, calculation is based on their liquidation value)	<ul> <li>The value of pledge is included in calculation of LTV ratio in the following maximum amounts by types of property:</li> <li>1. Real estate: 70% if in Yerevan, 60% if outside Yerevan</li> <li>2. Vehicles: 60%</li> <li>3. Property and equipment: 40%, but not more than 30% of the value of aggregate pledge</li> <li>4. Metal accounts in gold with Ameriabank: 80%</li> <li>5. Cash in/bonds issued by Ameriabank:</li> <li>90%, if in the same currency as the loan</li> <li>70%, if in different currency</li> </ul>		
	Location of real estate to be pledged	Capital cities and regional centers of Armenia and Artsakh, as well as the towns of Abovyan, Etchmiadzin, Jrvezh, Arinj, Dzoraghbyur, Tsaghkadzor, Dilijan, Qajaran and Jermuk		
	Age of vehicles to be pledged	Max 12 years for foreign brand vehicles other than vehicles made in Russia, China and Iran, in which case max age is 8 years		

		Pledged property to be appraised by an appraising partner of the bank.
	Appraisal of pledge	
		Vehicles to be appraised by an appraising partner of the bank.
	Additional security	The bank may request warranty of individuals and/or companies as additional security.
Insurance of pledged property	Insurance of property	Insurance for pledged real estate, vehicles, property and equipment to be maintained throughout the term of loan: 1. By client at least to the extent of credit limit 2. By the bank to the extent of credit limit The bank does not obtain insurance for the following vehicles: • Vehicles transporting hazardous materials (toxic substances, chemicals, radioactive and explosive materials) • Vehicles to be used in races, test drives; vehicles which have three wheels, snow removers, motorcycles, special purpose vehicles • Taxis and rental cars
		Required documents filed together with loan application
		Loan application
		• ID [original]
		<ul> <li>Certificate of ownership of property to be purchased/pledged [copy]</li> </ul>
	Required documents	Documents required after initial approval
		Proof of employment and/or other income
		Marriage (divorce, spouse death), birth certificate [original]
		Certificates of registration and ownership certificates of vehicles to be pledged [original]
nents		Certificate of title to real estate to be pledged [original]
locun		<ul> <li>Geodetic measurement report of land plot to be pledged****</li> </ul>
Required documents		Initial report on appraisal of real estate/vehicle
Requ		Documents required after loan approval
		Copies of bases of title to real estate (to be submitted upon request)
		IDs of owners of property to be purchased/pledged [originals]
		Copies of marriage (divorce, spouse death) certificates of owners of property to be pledged
		• Statement from the State Committee of Real Estate Cadaster on encumbrance of real estate (unified statement)
		Statement, issued by the Police, on encumbrance of vehicle
		Real estate appraisal report (final)
		Real estate/vehicle insurance policy
		Other documents as the bank's specialist may request
payable	Early repayment fee	5% of prepaid amount, chargeable if early repayment of the whole or part of loan is made during the first 3 years of loan term. Applicable to loans exceeding 15 million AMD. Not applicable to loans secured by cash or bonds.
amounts pay	Late payment fines and penalties	The interest rate specified in loan agreement shall continue to be applied to overdue loans. Fine in the amount of 0.13% of overdue loan/interest for each day beyond terms
Other am	Lump-sum fee for failure to make required minimum monthly payment when due***	AMD 5,000
Other terms	Other fees payable by client	<ul> <li>Fee for unified statement from the State Committee of Real Estate Cadaster of the Government of the Republic of Armenia</li> <li>Fees for notarization of pledge (real estate or vehicle) and filing of the bank's security interest under pledge agreement</li> <li>Fee for statement from the Police on encumbrance of vehicle</li> </ul>