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## **AMERIABANK CJSC**

## 10RB PL 72-03-01

## **Retail Lending Terms and Conditions**

**Edition 35** 

Effective date: August 01, 2019

## 6.5 Master Card Platinum/VISA Platinum credit card secured by property (including paper gold and cash) Purpose Payments Purpose Client's personal details 18-65 years old, provided that the borrower's age at the time of expiry of loan agreement will not have exceeded 65, otherwise a coborrower or guarantor is required. The eligible age of co-borrower or guarantor is 18-65 provided that at the time of expiry of agreement Eligible age of client/coit will not have exceeded 65. If involvement of a co-borrower or guarantor is a required condition under loan terms (except where coborrower/guarantor borrowers or guarantors possess at least 70% of income included in OTI calculation), the eligible age is 18-65 provided that at the time of expiry of agreement it will not have exceeded 65. Citizens and non-citizens of Armenia who are resident in Armenia Residency AMD USD EUR Currency Card service fee AMD 3,000 monthly/AMD 30,000 annually Card package service fee AMD 2,000 monthly/AMD 20,000 annually Minimum and maximum credit EUR 15,000-EUR 50,000 AMD 5,000,000-AMD 20,000,000 USD 15,000-USD 50,000 limits\* AMD 5,000 Increase of credit limit of card N/A Term (months) 16.5% 13.5% 11.5% Where the client wishes that insurance of pledge should be obtained by the bank, the rate of interest is increased by 2.5% if the pledge is vehicle, or 0.5% if the pledge is plant and equipment. Where insurance is obtained by client, the interest rate is decreased by 0.05%, considering the weight of each collateral type in total collateral. If repayment schedule is differentiated or mixed, the applicable interest rate is increased by 0.5%. If loan-to-value ratio differs from approved standard, the applicable interest rate is increased by 0.5%. Interest rate Depending on credit history, the applicable interest rate can be increased by 0.5%. If the loan is secured by cash or bonds issued by Ameriabank, the interest rate is: - % of cash/bond + 4%, but in any case not more than the rates specified above, if the loan and the collateral are in the same currency - Rates specified above, if the loan and the collateral are in different currencies Where the client chooses a repayment option without early repayment fee for loans exceeding 15 million AMD, the interest rate is increased by 2% (not applicable to loans secured by cash/bonds).

|           | Grace period   | Up to 51 days  |
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| of repaym | Minimum payment required   | 10% of utilized amount as in account statement, or AMD 5,000/USD 10/EUR 10, whichever the greater, plus accrued interest *Not applicable to loans secured by cash/bonds and credit cards to Premium and Partner clients  |
|           | Interest calculation   | If the client repays the whole amount utilized in one month during the grace period, no interest accrues.  |
|           |  | If the client does not make repayment, utilized amounts bear interest starting from the first day withdrawn. The same interest accrues to amounts utilized after that and is payable on monthly basis.   |
|           | Eligible security  | Real estate, vehicles to the reasonable satisfaction of the bank, metal accounts in gold, cash and bonds issued by Ameriabank  |
| Security  | Maximum loan-to-value (LTV)<br>ratio*** (if the loan is secured by real<br>estate, vehicles or plant and<br>equipment, calculation is based on<br>their liquidation value) | The value of pledge is included in calculation of LTV ratio in the following maximum amounts by types of property:<br>1. Real estate: 70% if in Yerevan, 60% if outside Yerevan<br>2. Vehicles: 60%<br>3. Property and equipment: 40%, but not more than 30% of the value of aggregate pledge<br>4. Metal accounts in gold with Ameriabank: 80%<br>5. Cash in/bonds issued by Ameriabank:<br>- 90%, if in the same currency as the loan<br>- 70%, if in different currency |
|           | Location of real estate to be pledged  | Capital cities and regional centers of Armenia and Artsakh, as well as the towns of Abovyan, Etchmiadzin, Jrvezh, Arinj, Dzoraghbyur, Tsaghkadzor, Dilijan, Qajaran and Jermuk   |
|           | Age of vehicles to be pledged  | Max 12 years for foreign brand vehicles other than vehicles made in Russia, China and Iran, in which case max age is 8 years   |
|           | Appraisal of pledge  | Pledged property to be appraised by an appraising partner of the bank.   |
|           |  | Vehicles to be appraised by an appraising partner of the bank.   |
|           | Additional security  | The bank may request warranty of individuals and/or companies as additional security.  |

| Insurance of pledged property | Insurance of property  | Insurance for pledged real estate, vehicles, property and equipment to be maintained throughout the term of loan:<br>1. By client at least to the extent of credit limit<br>2. By the bank to the extent of credit limit<br>The bank does not obtain insurance for the following vehicles:<br>• Vehicles transporting hazardous materials (toxic substances, chemicals, radioactive and explosive materials)<br>• Vehicles to be used in races, test drives; vehicles which have three wheels, snow removers, motorcycles, special purpose vehicles<br>• Taxis and rental cars |
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|                               |  | Required documents filed together with loan application  |
|                               |  | Loan application   |
|                               |  | • ID [original]  |
|                               |  | Certificate of ownership of property to be purchased/pledged [copy]  |
|                               |  | Documents required after initial approval  |
|                               |  | Proof of employment and/or other income  |
|                               |  | Marriage (divorce, spouse death), birth certificate [original]   |
| S                             |  | • Certificates of registration and ownership certificates of vehicles to be pledged [original]   |
| uments                        |  | Certificate of title to real estate to be pledged [original]   |
|                               | Required documents   | Geodetic measurement report of land plot to be pledged*****  |
| Required doc                  | itequired documents  | Initial report on appraisal of real estate/vehicle   |
| Requ                          |  | Documents required after loan approval   |
|                               |  | Copies of bases of title to real estate (to be submitted upon request)   |
|                               |  | IDs of owners of property to be purchased/pledged [originals]  |
|                               |  | Copies of marriage (divorce, spouse death) certificates of owners of property to be pledged  |
|                               |  | Statement from the State Committee of Real Estate Cadaster on encumbrance of real estate (unified statement)   |
|                               |  | Statement, issued by the Police, on encumbrance of vehicle   |
|                               |  | Real estate appraisal report (final)   |
|                               |  | Real estate/vehicle insurance policy   |
|                               |  | Other documents as the bank's specialist may request   |
| Other amounts payable         | Early repayment fee  | 5% of prepaid amount, chargeable if early repayment of the whole or part of loan is made during the first 3 years of loan term.<br>Applicable to loans exceeding 15 million AMD. Not applicable to loans secured by cash or bonds.   |
|                               | Late payment fines and penalties   | The interest rate specified in loan agreement shall continue to be applied to overdue loans.<br>Fine in the amount of 0.13% of overdue loan/interest for each day beyond terms   |
|                               | Lump-sum fee for failure to make<br>required minimum payment when<br>due**** | AMD 5,000  |
| Other terms                   | Other fees payable by client   | <ul> <li>Fee for unified statement from the State Committee of Real Estate Cadaster of the Government of the Republic of Armenia</li> <li>Fees for notarization of pledge (real estate or vehicle) and filing of the bank's security interest under pledge agreement</li> <li>Fee for statement from the Police on encumbrance of vehicle</li> </ul>   |