

**Ameriabank CJSC**

**Financial Statements**

**for the year ended 31 December 2020**

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# Independent Auditors' Report

## To the Board of Directors of Ameriabank CJSC

### Opinion

We have audited the financial statements of Ameriabank CJSC (the "Bank"), which comprise the statement of financial position as at 31 December 2020, the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Bank as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (*IESBA Code*) together with the ethical requirements that are relevant to our audit of the financial statements in the Republic of Armenia, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Expected credit losses for loans to corporate and retail customers	
Please refer to the Note 20 in the financial statements.	
The key audit matter	How the matter was addressed in our audit
<p>Loans and advances to customers represent 64% of total assets and are stated net of allowance for expected credit losses (hereinafter, the "ECL") that is estimated on a regular basis and is sensitive to assumptions used, as outlined below.</p> <p>The ECL valuation model requires management to apply professional judgement and to make assumptions related to the following key areas:</p> <ul style="list-style-type: none"> <li>- timely identification of significant increase in credit risk and default events related to loans to customers (allocation between Stages 1, 2 and 3 in accordance with the IFRS 9 <i>Financial Instruments</i> (hereinafter, "IFRS 9"));</li> <li>- assessment of probability of default (PD) and loss given default (LGD);</li> <li>- expected cash flows forecast, including from realization of collateral for loans to customers classified in Stage 3.</li> </ul> <p>Moreover, the Bank has a portfolio of loans and advances to customers, the terms of which have been modified as a result of implications of Covid-19, which creates additional complexity in identification of significant increase in credit risk.</p> <p>Finally, in September 2020 there was an escalation in armed conflict in Nagorno-Karabakh followed by cease-fire arrangement over disputed Nagorno-Karabakh territories. Substantial management judgement is involved in assessing whether these circumstances led to significant increase in credit risk and default events for the loans and advances to customers with assets and/or operations located in disputed territories and in the assessment of the LGD for these exposures.</p> <p>Due to the significant volume of loans to customers, and complexity and subjectivity over estimating timing and amount of ECL this area is a key audit matter.</p>	<p>We analysed the key aspects of the Bank's methodology and policies related to ECL estimates for compliance with the requirements of IFRS 9, including through involvement of financial risks management specialists.</p> <p>To analyse the adequacy of professional judgement and assumptions made by the management in relation to the ECL estimate our audit procedures included the following:</p> <ul style="list-style-type: none"> <li>- for loans to corporate clients we assessed and tested the design, implementation and operating effectiveness of the controls over allocation of loans into Stages.</li> <li>- for loans to individuals we tested the design, implementation and operating effectiveness of controls over calculation of overdue days.</li> <li>- for a sample of loans to corporate clients, we tested whether Stages are correctly assigned by the Bank by analysing financial and non-financial information, as well as assumptions and professional judgements, applied by the Bank.</li> <li>- for loans to customers assigned to Stages 1 and 2, where ECL are assessed collectively, we, based on our knowledge, assessed the appropriateness of the related models, and reconciled the model input data against primary sources, on a sample basis.</li> <li>- for a sample of Stage 2 loans to corporate clients, where ECL are assessed individually, we assessed appropriateness of the data inputs for LGD calculation. We have involved our internal valuation specialist to help us assess the appropriateness of the values of pledged collateral used for LGD calculation, on a sample basis.</li> <li>- for a sample of Stage 3 loans to corporate customers, where ECL are assessed individually, we assessed assumptions used by the Bank to forecast future cash flows, including estimated proceeds from collateral and their expected disposal terms. Our internal valuation specialist was involved to help us assess the appropriateness of the values of pledged collateral used, on a sample basis. We specifically focused on those loans to customers that potentially may have the most significant impact on the financial statements.</li> </ul>

	<ul style="list-style-type: none"> <li>- for portfolio of loans, the terms of which have been modified as a result of Covid-19, we individually reviewed significant loans to corporate customers, to assess whether term modifications indicated a significant increase in credit risk, previously unidentified by the Bank.</li> <li>- for portfolio of loans affected by military conflict over Nagorno-Karabakh, we obtained management judgements applied in identification of SICR and evaluated the appropriateness of approaches and key management judgement applied. We tested that the loans have been classified to appropriate stages based on identified SICR indications.</li> <li>- for loans to retail customers, on a sample basis we checked the completeness and accuracy of data inputs into ECL calculation models, timely reflection of delinquency events and allocation of loans into Stages.</li> <li>- for a sample of Stage 3 loans to retail customers, where ECL are assessed individually, we assessed, by comparing to information available in the market, the assumptions used by the Bank to forecast future cash flows, including estimated proceeds from collateral and their expected disposal terms.</li> <li>- we assessed the predictive capability of the Bank's ECL calculation methodology by comparing the estimates made as at 1 January 2020 with the actual results for 2020.</li> <li>- we also assessed that whether the financial statements disclosures appropriately reflect the Bank's exposure to credit risk.</li> </ul>
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### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

## **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



	Notes	2020 AMD'000	2019 AMD'000
Interest income calculated using effective interest rate	6	64,682,475	59,171,261
Other interest income	6	1,862,386	1,189,505
Interest expense	6	(31,564,689)	(29,362,152)
<b>Net interest income</b>		<b>34,980,172</b>	<b>30,998,614</b>
Fee and commission income	7	5,250,022	5,439,164
Fee and commission expense	8	(1,471,612)	(1,501,380)
<b>Net fee and commission income</b>		<b>3,778,410</b>	<b>3,937,784</b>
Net (loss)/gain on financial instruments at fair value through profit or loss	9	(3,602,132)	315,158
Net foreign exchange gain	10	8,653,830	4,577,671
Net gain on investment securities measured at fair value through other comprehensive income		365,430	345,547
Other operating income	11	3,978,424	3,179,924
Other operating expenses	12	(3,376,726)	(3,405,890)
<b>Operating income</b>		<b>44,777,408</b>	<b>39,948,808</b>
Net impairment losses on financial instruments	13	(17,968,823)	(7,171,028)
Other impairments and provisions		85,872	(29,783)
<b>Operating income after impairment</b>		<b>26,894,457</b>	<b>32,747,997</b>
Personnel expenses		(9,239,870)	(10,101,061)
Other general administrative expenses	14	(6,472,458)	(6,677,422)
<b>Profit before income tax</b>		<b>11,182,129</b>	<b>15,969,514</b>
Income tax expense	15	(2,181,925)	(3,854,546)
<b>Profit for the year</b>		<b>9,000,204</b>	<b>12,114,968</b>
<b>Other comprehensive (loss)/income, net of income tax</b>			
<i>Items that are or may be reclassified subsequently to profit or loss</i>			
Movement in fair value reserve for investment securities:			
- net change in fair value		(317,511)	593,045
- net amount reclassified to profit or loss		(299,653)	(276,438)
<i>Total items that are or may be reclassified subsequently to profit or loss</i>		<i>(617,164)</i>	<i>316,607</i>
<b>Other comprehensive (loss)/income for the year, net of income tax</b>		<b>(617,164)</b>	<b>316,607</b>
<b>Total comprehensive income for the year</b>		<b>8,383,040</b>	<b>12,431,575</b>

The financial statements as set out on pages 8 to 89 were approved by the Management Board on 16 March 2021 and were signed on its behalf by:

  
Artak Hanesyan

Chairman of Management Board – General Director



  
Gohar Khachatryan  
Chief Accountant



	Notes	2020 AMD'000	2019 AMD'000
<b>ASSETS</b>			
Cash and cash equivalents	16	234,412,812	247,353,690
Financial assets measured at fair value through profit or loss	17 (a)		
– Held by the Bank		9,476,566	8,255,606
Investment securities measured at fair value through other comprehensive income	17 (b)		
– Held by the Bank		8,026,999	10,848,985
– Pledged under sale and repurchase agreements		3,181,002	-
Investment securities measured at amortized cost	17 (c)		
– Held by the Bank		33,722,305	33,510,890
– Pledged under sale and repurchase agreements		17,814,988	-
Loans and advances to banks	18	35,523,809	27,014,640
Amounts receivable under reverse repurchase agreements	19	17,258,217	23,549,559
Loans and advances to customers	20	696,495,523	585,741,899
Property, equipment and intangible assets	21	10,740,536	11,162,394
Right of use asset	22	10,643,891	11,235,119
Deferred tax asset	15	1,028,409	-
Repossessed assets	20	1,823,888	3,028,455
Other assets	23	10,613,778	6,379,980
<b>Total assets</b>		<b>1,090,762,723</b>	<b>968,081,217</b>
<b>LIABILITIES</b>			
Derivative financial liabilities	17 (a)	504,412	35,314
Deposits and balances from banks	24	55,845,516	34,488,813
Amounts payable under repurchase agreements	29	20,005,910	-
Current accounts and deposits from customers	25	598,960,666	593,223,433
Debt securities issued	26	106,916,313	54,573,055
Other borrowed funds	27	128,907,362	126,685,607
Subordinated borrowings	27	48,416,832	36,495,281
Current tax liability		2,610,472	279,389
Deferred tax liability	15	-	918,445
Provision for commitments	33	359,219	116,222
Lease liability	22	11,231,832	11,373,257
Other liabilities	28	7,298,587	8,665,323
<b>Total liabilities</b>		<b>981,057,121</b>	<b>866,854,139</b>
<b>EQUITY</b>			
Share capital	30	37,386,880	37,347,200
Share premium		17,065,364	17,009,560
Revaluation reserve for investment securities		32,878	650,042
Retained earnings		55,220,480	46,220,276
<b>Total equity</b>		<b>109,705,602</b>	<b>101,227,078</b>
<b>Total liabilities and equity</b>		<b>1,090,762,723</b>	<b>968,081,217</b>

The statement of financial position is to be read in conjunction with the notes to, and forming part of, the financial statements.

	Notes	2020 AMD'000	2019 AMD'000
<b>Cash flows from operating activities</b>			
Interest receipts		65,690,282	60,612,689
Interest payments		(29,533,354)	(27,533,867)
Fee and commission receipts		5,250,022	5,439,164
Fee and commission payments		(1,471,612)	(1,501,380)
Net receipts from financial assets at fair value through profit and loss		400,657	697,736
Net receipts from foreign exchange transactions		6,120,126	4,043,700
Other operating receipts/(payments)		407,760	(343,748)
Salaries and other payments to employees		(10,220,658)	(9,611,889)
Other general administrative expenses payments		(3,376,062)	(3,818,407)
<b>(Increase)/decrease in operating assets</b>			
Financial instruments at fair value through profit or loss		(1,361,058)	(1,070,037)
Loans and advances to banks		(8,004,235)	(22,263,721)
Amounts receivable under reverse repurchase agreements		7,399,559	(16,602,636)
Loans and advances to customers		(76,194,832)	(52,411,736)
Other assets		(2,626,135)	(1,656,875)
<b>(Decrease)/increase in operating liabilities</b>			
Financial instruments at fair value through profit or loss		(3,185,246)	(743,702)
Deposits and balances from banks		18,322,438	(8,058,493)
Amounts payable under repurchase agreements		19,997,109	(16,999,992)
Current accounts and deposits from customers		(27,258,508)	195,650,670
Other liabilities		(1,046,605)	578,480
<b>Net cash (used in)/from operating activities before income tax paid</b>		<b>(40,690,352)</b>	<b>104,405,956</b>
Income tax paid		(1,667,413)	(3,591,966)
<b>Cash flows (used in)/from operations</b>		<b>(42,357,765)</b>	<b>100,813,990</b>
<b>Cash flows from investing activities</b>			
Purchases of property and equipment and intangible assets		(1,975,728)	(2,847,579)
Acquisition of investment securities measured at fair value through other comprehensive income		(1,360,698)	(6,077,857)
Proceeds from sale and repayment of investment securities measured at fair value through other comprehensive income		977,321	7,532,357
Acquisition of investment securities measured at amortized cost		(31,158,779)	(11,148,512)
Proceeds from sale and repayment of investment securities measured at amortized cost		13,682,127	17,106,225
<b>Cash flows (used in)/from investing activities</b>		<b>(19,835,757)</b>	<b>4,564,634</b>
<b>Cash flows from financing activities</b>			
Payment of lease liabilities		(1,853,981)	(1,444,183)
Dividends paid	30	-	(1,050,000)
Proceeds from issue of share capital	30	95,484	87,555
Receipt of other borrowed funds and subordinated liabilities	27	29,686,570	39,072,808
Repayment of other borrowed funds and subordinated liabilities	27	(33,524,720)	(43,493,485)
Proceeds from debt securities issued	26	61,954,944	21,864,967
Repayment of debt securities issued	26	(15,091,797)	(17,659,493)
<b>Cash flows from/(used in) financing activities</b>		<b>41,266,500</b>	<b>(2,621,831)</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>			
Effect of changes in exchange rates on cash and cash equivalents		7,991,450	266,334
Effect of changes in impairment allowance		(5,306)	(23,349)
Cash and cash equivalents as at the beginning of the year		247,353,690	144,353,912
<b>Cash and cash equivalents as at the end of the year</b>	16	<b>234,412,812</b>	<b>247,353,690</b>

The statement of cash flows is to be read in conjunction with the notes to, and forming part of, the financial statements.

<b>AMD'000</b>	<b>Share capital</b>	<b>Share premium</b>	<b>Revaluation reserve for investment securities</b>	<b>Retained earnings</b>	<b>Total equity</b>
<b>Balance as at 1 January 2019</b>	37,300,480	16,968,725	333,435	35,155,308	89,757,948
Profit for the year	-	-	-	12,114,968	12,114,968
<b>Other comprehensive income</b>					
<i>Fair value reserve for investment securities</i>					
- net change in fair value	-	-	593,045	-	593,045
- net amount reclassified to profit or loss	-	-	(276,438)	-	(276,438)
<b>Total comprehensive income for the year</b>	-	-	<b>316,607</b>	<b>12,114,968</b>	<b>12,431,575</b>
<b>Transactions with owners, recorded directly in equity</b>					
Issue of share capital	46,720	40,835	-	-	87,555
Dividends	-	-	-	(1,050,000)	(1,050,000)
<b>Total transactions with owners</b>	<b>46,720</b>	<b>40,835</b>	<b>-</b>	<b>(1,050,000)</b>	<b>(962,445)</b>
<b>Balance as at 31 December 2019</b>	<b>37,347,200</b>	<b>17,009,560</b>	<b>650,042</b>	<b>46,220,276</b>	<b>101,227,078</b>
<b>Balance as at 1 January 2020</b>	37,347,200	17,009,560	650,042	46,220,276	101,227,078
Profit for the year	-	-	-	9,000,204	9,000,204
<b>Other comprehensive loss</b>					
<i>Fair value reserve for investment securities</i>					
- net change in fair value	-	-	(317,511)	-	(317,511)
- net amount reclassified to profit or loss	-	-	(299,653)	-	(299,653)
<b>Total comprehensive loss for the year</b>	-	-	<b>(617,164)</b>	<b>9,000,204</b>	<b>8,383,040</b>
<b>Transactions with owners, recorded directly in equity</b>					
Issue of share capital	39,680	55,804	-	-	95,484
<b>Total transactions with owners</b>	<b>39,680</b>	<b>55,804</b>	<b>-</b>	<b>-</b>	<b>95,484</b>
<b>Balance as at 31 December 2020</b>	<b>37,386,880</b>	<b>17,065,364</b>	<b>32,878</b>	<b>55,220,480</b>	<b>109,705,602</b>

The statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the financial statements.

# 1 Background

## (a) Organization and operations

Ameriabank CJSC (formerly Armimpexbank CJSC) (the Bank) was established on 8 December 1992 under the laws of the Republic of Armenia. In 2007 the Bank was acquired by TDA Holdings Limited, which purchased a shareholding of 96.15%. TDA Holdings Limited was renamed to Ameria Group (CY) during 2011. In 2013 Ameria Group (CY) Limited increased its share in the Bank to 100%.

On 23 December 2015 European Bank for Reconstruction and Development (EBRD) purchased in full additionally issued 20,749 shares of the Bank.

On 21 December 2016 ESPS Holding Limited purchased 13.5% of Bank shares from Ameria Group (CY).

On 14 February 2018 Asian Development Bank (ADB) purchased additionally issued all 16,291 shares of the Bank.

In 2020 and 2019 the Bank issued additional 124 and 146 shares respectively, which were fully purchased by ESPS Holding Limited.

On 11 March 2020 Noubar Afeyan acquired 7.52% share capital owned by Ameria Group (CY) Limited and transferred the shares to Afeyan Foundation for Armenia Inc.

On 14 July 2020 Ameria Group (CY) was renamed to Imast Group (CY).

The shareholders of the Bank as at 31 December 2020 are Imast Group (CY) (48.95%), EBRD (17.76%), ADB (13.94%), ESPS Holding Limited (11.83%) and Afeyan Foundation for Armenia Inc. (7.52%). Ultimate beneficiary owner of Imast Group CY is Mr. Ruben Vardanyan.

As at 31 December 2020 the Bank had no ultimate controlling party. As at 31 December 2019 the ultimate controlling party of the Bank was Mr. Ruben Vardanyan.

The principal activities of the Bank are deposit taking and customer account maintenance, lending, issuing guarantees, cash and settlement operations and operations with securities and foreign exchange. The activities of the Bank are regulated by the Central Bank of Armenia (CBA). The Bank has a general banking license, and is a member of the state deposit insurance system in the Republic of Armenia. The majority of the Bank's assets and liabilities are located in Armenia.

The Bank has 19 branches from which it conducts business throughout the Republic of Armenia. The registered address of the head office is 2 Vazgen Sargsyan Street, Yerevan 0010, Republic of Armenia.

The number of the Bank's employees as at 31 December 2020 was 1,109 (2019: 1,050).

Related party transactions are detailed in Note 35.

**(b) Armenian business environment**

The Bank's operations are primarily located in Armenia. Consequently, the Bank is exposed to the economic and financial markets of Armenia which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development and tend to improve over last couple of years.

The Covid-19 pandemic jointly with military escalation in Nagorno-Karabakh in September 2020 has led to economic downturn. However, cease-fire arrangement over disputed Nagorno-Karabakh territories and positive trend related to Covid-19 statistics allowed government to reopen economy with very limited restrictions. Additionally, according to the expectations of the RA government and international financial institutions the GDP of the RA will increase by 3.5%-4.5% in 2021.

The financial statements reflect management's assessment of the impact of the Armenian business environment on the operations and financial position of the Bank. The future business environment may differ from management's assessment.

**2 Basis of preparation****(a) Statement of compliance**

The accompanying financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

**(b) Basis of measurement**

The financial statements are prepared on the historical cost basis except that financial instruments at fair value through profit or loss (FVTPL) and investment securities at fair value through other comprehensive income (FVOCI) are stated at fair value.

**(c) Functional and presentation currency**

The functional currency of the Bank is the Armenian Dram (AMD) as, being the national currency of the Republic of Armenia, it reflects the economic substance of the majority of underlying events and circumstances relevant to the Bank.

The AMD is also the presentation currency for the purposes of these financial statements. The official CBA exchange rates at 31 December 2020 and 31 December 2019, were AMD 522.59 and AMD 479.7 to USD 1, and AMD 641.11 and AMD 537.26 to EUR 1, respectively.

**(d) Use of estimates and judgments**

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

## **Judgements**

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the financial statements is included in the following notes:

- classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding – Note 4(e)(i);
- establishing the criteria for determining whether credit risk on the financial asset has increased significantly since initial recognition, determining methodology for incorporating forward- looking information into measurement of ECL and selection and approval of models used to measure ECL – Note 31(c).

## **Assumptions and estimations uncertainty**

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year is included in the following notes:

- impairment of financial instruments: determining inputs into the ECL measurement model, including incorporation of forward-looking information – Note 31(c);
- estimates of fair values of financial assets and liabilities – Note 36.

## **3 Changes in significant accounting policies**

The Bank has early adopted *Covid-19-Related Rent Concessions – Amendment to IFRS 16* issued on 28 May 2020. The amendment introduces an optional practical expedient for leases in which the Bank is a lessee – i.e. for leases to which the Bank applies the practical expedient, the Bank is not required to assess whether eligible rent concessions that are a direct consequence of the Covid-19 coronavirus pandemic are lease modifications.

No other standard, interpretation or amendment that has been issued but is not yet effective was early adopted by the Bank.

A number of other amendments to the existing standards are also effective from 1 January 2020 but they do not have a material effect on the Bank's financial statements.

## **4 Significant accounting policies**

Except for the changes disclosed in Note 3 the accounting policies set out below are applied consistently to all periods presented in these financial statements. Other new standards and amendments to standards effective from 1 January 2020 did not have impact on the accounting policies of the Bank, presented below.

### **(a) Foreign currency transactions**

Transactions in foreign currencies are translated to the functional currency of the Bank at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value is determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of equity instruments at FVOCI, unless the difference is due to impairment in which case foreign currency differences that have been recognized in other comprehensive income are reclassified to profit or loss.

## **(b) Cash and cash equivalents**

Cash and cash equivalents include Notes and coins on hand, balances held with the CBA, including obligatory reserves denominated in AMD, unrestricted balances (nostro accounts) held with other banks. Cash and cash equivalents are carried at amortised cost in the statement of financial position.

## **(c) Interest**

### ***Effective interest rate***

Interest income and expense are recognised in profit or loss using the effective interest method. The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortised cost of the financial liability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Bank estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

### ***Amortised cost and gross carrying amount***

The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The 'gross carrying amount of a financial asset' measured at amortised cost is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

### ***Calculation of interest income and expense***

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset or a financial liability. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortised cost of the liability. The effective interest rate is revised as a result of periodic re-estimation of cash flows of floating rate instruments to reflect movements in market rates of interest. The effective interest rate is also revised for fair value hedge adjustments at the date amortisation of the hedge adjustment begins.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortised cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying the credit-adjusted effective interest rate to the amortised cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset improves.

For information on when financial assets are credit-impaired, see Note 4 (e)(iv).

### ***Presentation***

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income includes:

- interest on financial assets measured at amortised cost;
- interest on debt instruments measured at FVOCI.

Other interest income presented in the statement of profit or loss and other comprehensive income includes interest income on non-derivative debt financial instruments measured at FVTPL and net investments in finance leases.

Interest expense presented in the statement of profit or loss and other comprehensive income includes financial liabilities measured at amortised cost.

### **(d) Fees and commission**

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the effective interest rate (see Note 4(c)).

Other fee and commission income – including account servicing fees, investment management fees, sales commission, placement fees and syndication fees – is recognised as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognised on a straight-line basis over the commitment period.

A contract with a customer that results in a recognised financial instrument in the Bank's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the Bank first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.



**(e) Financial assets and financial liabilities**

*i. Classification*

***Financial assets***

On initial recognition, a financial asset is classified as measured at: amortised cost, FVOCI or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

For debt financial assets measured at FVOCI, gains and losses are recognised in other comprehensive income, except for the following, which are recognised in profit or loss in the same manner as for financial assets measured at amortised cost:

- interest income using the effective interest method;
- ECL and reversals; and
- foreign exchange gains and losses.

When a debt financial asset measured at FVOCI is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to profit or loss.

On initial recognition of an equity investment that is not held for trading, the Bank may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

Gains and losses on such equity instruments are never reclassified to profit or loss and no impairment is recognised in profit or loss. Dividends are recognised in profit or loss unless they clearly represent a recovery of part of the cost of the investment, in which case they are recognised in other comprehensive income. Cumulative gains and losses recognised in other comprehensive income are transferred to retained earnings on disposal of an investment.

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Bank may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

## **Business model assessment**

The Bank makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management’s strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Bank’s management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated – e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Bank’s stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

### **Assessment whether contractual cash flows are solely payments of principal and interest**

For the purposes of this assessment, ‘principal’ is defined as the fair value of the financial asset on initial recognition. ‘Interest’ is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Bank considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Bank’s claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money – e.g. periodical reset of interest rates.

The Bank holds a portfolio of long-term fixed rate loans for which the Bank has the option to revise the interest rate following the change of key rate set by the CBA. The borrowers have an option to either accept the revised rate or redeem the loan at par without penalty. The Bank has determined that the contractual cash flows of these loans are solely payments of principal and interest because the option varies the interest rate in a way that is consideration for the time value of money, credit risk, other basic lending risks and costs associated with the principal amount outstanding. Instead, the Bank considers these loans as in essence floating rate loans (Note 4(e)(iii)).

### **Reclassification**

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Bank changes its business model for managing financial assets.

### ***Financial liabilities***

The Bank classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost or FVTPL.

### **Reclassification**

Financial liabilities are not reclassified subsequent to their initial recognition.

### ***ii. Derecognition***

### **Financial assets**

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in other comprehensive income is recognised in profit or loss.

Any cumulative gain/loss recognised in other comprehensive income in respect of equity investment securities designated as at FVOCI is not recognised in profit or loss on derecognition of such securities. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. In such cases, the transferred assets are not derecognised. Examples of such transactions are securities lending and sale-and-repurchase transactions.

In transactions in which the Bank neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

### **Financial liabilities**

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

**iii. Modification of financial assets and financial liabilities**

**Financial assets**

If the terms of a financial asset are modified, the Bank evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different (referred to as ‘substantial modification’), then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs. Any fees received as part of the modification are accounted for as follows:

- fees that are considered in determining the fair value of the new asset and fees that represent reimbursement of eligible transaction costs are included in the initial measurement of the asset; and
- other fees are included in profit or loss as part of the gain or loss on derecognition.

Changes in cash flows on existing financial assets or financial liabilities are not considered as modification, if they result from existing contractual terms, e.g. changes in interest rates initiated by the Bank due to changes in the CBA key rate, if the loan agreement entitles the Bank to do so.

The Bank performs a quantitative and qualitative evaluation of whether the modification is substantial, i.e. whether the cash flows of the original financial asset and the modified or replaced financial asset are substantially different. The Bank assesses whether the modification is substantial based on quantitative and qualitative factors in the following order: qualitative factors, quantitative factors, combined effect of qualitative and quantitative factors. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset deemed to have expired. In making this evaluation the Bank analogizes to the guidance on the derecognition of financial liabilities.

The Bank concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial asset;
- change in collateral or other credit enhancement;
- change of terms of financial asset that lead to non-compliance with the SPPI criterion.

If cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Bank plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place (see below for write-off policy). This approach impacts the result of the quantitative evaluation and means that the derecognition criteria are not usually met in such cases. The Bank further performs qualitative evaluation of whether the modification is substantial.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Bank first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. For floating-rate financial assets, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset.

If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest method.

For fixed-rate loans, where the borrower has an option to prepay the loan at par without significant penalty, the Bank treats the modification of an interest rate to a current market rate using the guidance on floating-rate financial instruments. This means that the effective interest rate is adjusted prospectively.

### **Financial liabilities**

The Bank derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

Bank performs a quantitative and qualitative evaluation of whether the modification is substantial considering qualitative factors, quantitative factors and combined effect of qualitative and quantitative factors. The Bank concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial liability;
- change in collateral or other credit enhancement;
- inclusion of conversion option;
- change in the subordination of the financial liability.

For the quantitative assessment the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 per cent different from the discounted present value of the remaining cash flows of the original financial liability.

If the modification of a financial liability is not accounted for as derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognised as an adjustment to the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

#### ***iv. Impairment***

See also Note 31 (c).

The Bank recognises loss allowances for expected credit losses (ECL) on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- net investments in finance leases;
- financial guarantee contracts issued; and
- loan commitments issued.

No impairment loss is recognised on equity investments.

The Bank measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments (other than net investments in finance leases) on which credit risk has not increased significantly since their initial recognition (see Note 31 (c)).

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as ‘Stage 1’ financial instruments.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognised are referred to as ‘Stage 2’ financial instruments (if the credit risk has increased significantly since initial recognition, but the financial instruments are not credit-impaired) and ‘Stage 3’ financial instruments (if the financial instruments are credit-impaired).

### ***Measurement of ECL***

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- *financial assets that are not credit-impaired at the reporting date*: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Bank expects to receive);
- *financial assets that are credit-impaired at the reporting date*: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- *undrawn loan commitments*: as the present value of the difference between the contractual cash flows that are due to the Bank if the commitment is drawn down and the cash flows that the Bank expects to receive; and
- *financial guarantee contracts*: the present value of expected payments to reimburse the holder less any amounts that the Bank expects to recover.

See also Note 31(c).

### ***Restructured financial assets***

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognised (see Note 4(e)(ii)) and ECL are measured as follows.

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset (see Note 31(c)).
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective interest rate of the existing financial asset.

### ***Credit-impaired financial assets***

At each reporting date, the Bank assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI, and net investments in finance leases are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Bank on terms that the Bank would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a retail loan that is overdue for 90 days or more is considered credit-impaired.

In making an assessment of whether an investment in sovereign debt is credit-impaired, the Bank considers the following factors.

- The market's assessment of creditworthiness as reflected in the bond yields.
- The rating agencies' assessments of creditworthiness.
- The country's ability to access the capital markets for new debt issuance.
- The probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness.
- The international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

### ***Presentation of allowance for ECL in the statement of financial position***

Loss allowances for ECL are presented in the statement of financial position as follows:

- *financial assets measured at amortised cost*: as a deduction from the gross carrying amount of the assets;
- *loan commitments and financial guarantee contracts*: generally, as a provision;
- *where a financial instrument includes both a drawn and an undrawn component, and the Bank cannot identify the ECL on the loan commitment component separately from those on the drawn component*: the Bank presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- *debt instruments measured at FVOCI*: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

### ***Write-offs***

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Bank determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss and other comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Bank's procedures for recovery of amounts due.

### ***Non-integral financial guarantee contracts***

The Bank assesses whether a financial guarantee contract held is an integral element of a financial asset that is accounted for as a component of that instrument or is a contract that is accounted for separately. The factors that the Bank considers when making this assessment include whether:

- the guarantee is implicitly part of the contractual terms of the debt instrument;
- the guarantee is required by laws and regulations that govern the contract of the debt instrument;
- the guarantee is entered into at the same time as and in contemplation of the debt instrument; and
- the guarantee is given by the parent of the borrower or another company within the borrower's group.

If the Bank determines that the guarantee is an integral element of the financial asset, then any premium payable in connection with the initial recognition of the financial asset is treated as a transaction cost of acquiring it. The Bank considers the effect of the protection when measuring the fair value of the debt instrument and when measuring ECL.

If the Bank determines that the guarantee is not an integral element of the debt instrument, then it recognises an asset representing any prepayment of guarantee premium and a right to compensation for credit losses. A prepaid premium asset is recognised only if the guaranteed exposure neither is credit-impaired nor has undergone a significant increase in credit risk when the guarantee is acquired. These assets are recognised in 'other assets'. The Bank presents gains or losses on a compensation right in profit or loss in the line item 'impairment losses on debt financial assets'.

## **(f) Loans and advances to customers**

Loans and advances to customers caption in the statement of financial position include:

- loans to customers, receivables from factoring and receivables from letter of credit measured at amortised cost (see Note 4(e)(i)); they are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortised cost using the effective interest method; and
- net investments in finance leases.

## **(g) Deposits, debt securities issued and subordinated liabilities**

Deposits, debt securities issued and subordinated liabilities are initially measured at fair value minus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method, except where the Bank designates liabilities at FVTPL.



**(h) Financial guarantees and loan commitments**

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of a debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Financial guarantees issued or commitments to provide a loan at a below-market interest rate are initially measured at fair value. Subsequently, they are measured at the higher of the loss allowance determined in accordance with IFRS 9 (see Note 4(e)(iv)) and the amount initially recognised less, when appropriate, the cumulative amount of income recognised in accordance with the principles of IFRS 15.

The Bank has issued no loan commitments that are measured at FVTPL.

For other loan commitments the Bank recognises a loss allowance (see Note 4(e)(iv)) in accordance with IFRS 9.

Liabilities arising from financial guarantees and loan commitments are included within provisions.

**(i) Repurchase and reverse repurchase agreements**

Securities sold under sale and repurchase (repo) agreements are accounted for as secured financing transactions, with the securities retained in the statement of financial position and the counterparty liability included in amounts payable under repo transactions. The difference between the sale and repurchase prices represents interest expense and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

Securities purchased under agreements to resell (reverse repo) are recorded as amounts receivable under reverse repo transactions. The difference between the purchase and resale prices represents interest income and is recognized in profit or loss over the term of the repo agreement using the effective interest method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

**(j) Property and equipment**

**(i) Owned assets**

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses. Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

**(ii) Depreciation**

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. The estimated useful lives are as follows:

- leasehold improvements	5-20 years
- computers and communication equipment	5 to 10 years
- fixtures and fittings	5 to 10 years
- motor vehicles	7 years

**(k) Intangible assets**

Acquired intangible assets are stated at cost less accumulated amortization and impairment losses.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. Amortization is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives range from 1 to 10 years.

**(l) Provisions**

A provision is recognized in the statement of financial position when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

**(m) Share capital**

**(i) Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

**(ii) Share premium**

Any amount paid in excess of par value of shares issued is recognized as a share premium.

**(iii) Dividends**

The ability of the Bank to declare and pay dividends is subject to the rules and regulations of the Armenian legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

**(n) Repossessed property**

Repossessed property is stated at lower of cost and net realizable value.

**(o) Impairment of non-financial assets**

Other non-financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non-financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

**(p) Segment reporting**

An operating segment is a component of a Bank that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses related to transactions with other components of the same Bank); whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available. The Bank's segmental reporting is based on the following operating segments: Retail banking, Corporate and investment banking, Trading.

**(q) Taxation**

Income tax comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognized directly in equity, in which case it is recognized within other comprehensive income or directly within equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax assets and liabilities are recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax assets and liabilities are not recognized for the initial recognition of assets or liabilities that affect neither accounting nor taxable profit.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans of the Bank. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised; such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

**(r) Leases**

At inception of a contract, the Bank assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

**(i) As a lessee**

At commencement or on modification of a contract that contains a lease component, the Bank allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices.

The Bank recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Bank by the end of the lease term or the cost of the right-of-use asset reflects that the Bank will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Bank's incremental borrowing rate. Generally, the Bank uses its incremental borrowing rate as the discount rate.

The Bank determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Bank is reasonably certain to exercise, lease payments in an optional renewal period if the Bank is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Bank is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Bank's estimate of the amount expected to be payable under a residual value guarantee, if the Bank changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Bank has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Bank recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

**(ii) As a lessor**

At inception or on modification of a contract that contains a lease component, the Bank allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices. When the Bank acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Bank makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Bank considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

If an arrangement contains lease and non-lease components, then the Bank applies IFRS 15 to allocate the consideration in the contract.

The Bank recognises lease payments received under operating leases as income on a straight-line basis over the lease term as part of 'other revenue'.

**(s) Standards issued but not yet effective**

A number of new standards are effective for annual periods beginning after 1 January 2020 and earlier application is permitted; however, the Bank has not early adopted the new or amended standards in preparing these financial statements. The following amended standards and interpretations are not expected to have a significant impact on the Bank's financial statements.

**A. Onerous contracts – Cost of Fulfilling a Contract (Amendments to IAS 37)**

The amendments specify which costs an entity includes in determining the cost of fulfilling a contract for the purpose of assessing whether the contract is onerous. The amendments apply for annual reporting periods beginning on or after 1 January 2022 to contracts existing at the date when the amendments are first applied. At the date of initial application, the cumulative effect of applying the amendments is recognised as an opening balance adjustment to retained earnings or other components of equity, as appropriate. The comparatives are not restated. The Bank has determined that all contracts existing at 31 December 2020 will be completed before the amendments become effective.

**B. Interest Rate Benchmark Reform – Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)**

The amendments address issues that might affect financial reporting as a result of the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate. The amendments provide practical relief from certain requirements in IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 relating to:

- changes in the basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities; and
- hedge accounting.

***(i) Change in basis for determining cash flows***

The amendments will require an entity to account for a change in the basis for determining the contractual cash flows of a financial asset or financial liability that is required by interest rate benchmark reform by updating the effective interest rate of the financial asset or financial liability.

At 31 December 2020, the Bank has AMD 123,577,673 thousand LIBOR borrowed funds that will be subject to IBOR reform. The Bank expects that the interest rate benchmark for these loans will be changed to SOFR in 2021 and that no significant modification gain or loss will arise as a result of applying the amendments to these changes.

***(ii) Hedge accounting***

The amendments provide exceptions to the hedge accounting requirements in the following areas.

- Allow amendment of the designation of a hedging relationship to reflect changes that are required by the reform.
- When a hedged item in a cash flow hedge is amended to reflect the changes that are required by the reform, the amount accumulated in the cash flow hedge reserve will be deemed to be based on the alternative benchmark rate on which the hedged future cash flows are determined.
- When a group of items is designated as a hedged item and an item in the group is amended to reflect the changes that are required by the reform, the hedged items are allocated to sub-groups based on the benchmark rates being hedged.
- If an entity reasonably expects that an alternative benchmark rate will be separately identifiable within a period of 24 months, it is not prohibited from designating the rate as a non-contractually specified risk component if it is not separately identifiable at the designation date.

Due to absence of hedge accounting the Bank does not expect an effect because of IBOR transition.

***(iii) Disclosure***

The amendments will require the Bank to disclose additional information about the entity's exposure to risks arising from interest rate benchmark reform and related risk management activities.

***(iv) Transition***

The Bank plans to apply the amendments from 1 January 2021. Application will not impact amounts reported for 2020 or prior periods.

***C. Other standards***

The following new and amended standards are not expected to have a significant impact on the Bank's financial statements.

- *Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16).*
- *Reference to Conceptual Framework (Amendments to IFRS 3).*
- *Classification of Liabilities as Current or Non-current (Amendments to IAS 1).*
- *IFRS 17 Insurance Contracts and amendments to IFRS 17 Insurance Contracts.*

## 5 Segment information

For management purposes, the Bank is organised into three operating segments based on products and services as follows:

Retail banking	Handling individual and small and micro legal entity customers' deposits, and providing consumer loans, overdrafts, credit cards facilities and small and micro loans.
Corporate and investment banking	Handling loans and other credit facilities and deposit and current accounts for corporate and institutional customers and provision of investment banking services such as underwriting, financial consulting, etc.
Trading	Currency conversion transactions, management of bonds portfolio, attractions or disbursement of short-term funds through interbank loans and repo agreements for liquidity management, provision of brokerage services, etc.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Income taxes is managed on a profit before income tax basis and is allocated to operating segments.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Bank's total revenue in 2020 or 2019.

The following tables present income and profit and certain asset and liability information regarding the Bank's operating segments.

	<b>Retail banking</b>	<b>Corporate and investment banking</b>	<b>Trading</b>	<b>Total</b>
<b>2020</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>
Net interest income	11,036,435	18,110,593	5,833,144	34,980,172
Net non-interest income	1,454,297	5,135,830	3,207,109	9,797,236
Inter-segment revenue	8,296,441	(3,419,688)	(4,876,753)	-
<b>Operating profit</b>	<b>20,787,173</b>	<b>19,826,735</b>	<b>4,163,500</b>	<b>44,777,408</b>
Credit loss expense	(10,255,619)	(7,713,204)	-	(17,968,823)
Other impairment	42,936	42,936	-	85,872
Depreciation and amortization	(2,339,628)	(589,175)	(167,593)	(3,096,396)
Personnel and other general administrative expenses	(8,449,813)	(3,260,777)	(905,342)	(12,615,932)
<b>Profit before income tax</b>	<b>(214,951)</b>	<b>8,306,515</b>	<b>3,090,565</b>	<b>11,182,129</b>
Income tax expense	41,943	(1,620,818)	(603,050)	(2,181,925)
<b>Profit for the year</b>	<b>(173,008)</b>	<b>6,685,697</b>	<b>2,487,515</b>	<b>9,000,204</b>

	<b>Retail banking</b>	<b>Corporate and investment banking</b>	<b>Trading</b>	<b>Total</b>
<b>2020</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>
Interest earning financial assets	232,578,086	487,509,039	91,845,467	811,932,592
Interest bearing financial liabilities	365,962,851	572,730,409	20,817,666	959,510,926

Interest earning assets include financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, interest bearing loans and advances to banks, amounts receivable under reverse repurchase agreements, gross loans and advances to customers and debt instruments at amortized cost.

Interest bearing financial liabilities include deposits and balances from banks (excluding vostro accounts), amounts payable under repurchase agreements, current accounts and deposits from customers, debt securities issued, other borrowed funds, subordinated borrowings.

	<b>Retail banking</b>	<b>Corporate and investment banking</b>	<b>Trading</b>	<b>Total</b>
<b>2019</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>
Net interest income	6,049,625	20,393,147	4,555,842	30,998,614
Net non-interest income	1,519,349	3,895,845	3,535,000	8,950,194
Inter-segment revenue	9,803,150	(5,747,293)	(4,055,857)	-
<b>Operating profit</b>	<b>17,372,124</b>	<b>18,541,699</b>	<b>4,034,985</b>	<b>39,948,808</b>
Credit loss expense	(3,309,378)	(3,861,650)	-	(7,171,028)
Other impairment	-	(29,783)	-	(29,783)
Depreciation and amortization	(2,093,029)	(599,723)	(165,842)	(2,858,594)
Personnel and other general administrative expenses	(9,095,247)	(3,905,817)	(918,825)	(13,919,889)
<b>Profit before income tax</b>	<b>2,874,470</b>	<b>10,144,726</b>	<b>2,950,318</b>	<b>15,969,514</b>
Income tax expense	(626,582)	(2,584,849)	(643,115)	(3,854,546)
<b>Profit for the year</b>	<b>2,247,888</b>	<b>7,559,877</b>	<b>2,307,203</b>	<b>12,114,968</b>

	<b>Retail banking</b>	<b>Corporate and investment banking</b>	<b>Trading</b>	<b>Total</b>
<b>2019</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>
Interest earning financial assets	178,203,827	421,360,830	77,843,858	677,408,515
Interest bearing financial liabilities	336,668,100	501,886,209	6,936,319	845,490,628

Interest earning assets include financial assets at fair value through other comprehensive income, financial assets at fair value through profit or loss, interest bearing loans and advances to banks, amounts receivable under reverse repurchase agreements, gross loans and advances to customers and debt instruments at amortized cost.

Interest bearing financial liabilities include deposits and balances from banks (excluding vostro accounts), amounts payable under repurchase agreements, current accounts and deposits from customers, debt securities issued, other borrowed funds, subordinated borrowings.



## Revenue from contracts with customers

Segment breakdown of revenue from contracts with customers in scope of IFRS 15 for the years ended 31 December 2020 and 2019 was as follows:

	<b>Retail banking AMD'000</b>	<b>Corporate and investment banking AMD'000</b>	<b>Trading AMD'000</b>	<b>Total AMD'000</b>
<b>2020</b>				
Fee and commission income	3,273,109	1,629,796	347,117	5,250,022
Income from advisory and arrangement services	-	1,979,083	-	1,979,083
Other revenue from contracts with customers	372,757	331,269	41	704,067
<b>Total revenue from contracts with customers</b>	<b>3,645,866</b>	<b>3,940,148</b>	<b>347,158</b>	<b>7,933,172</b>
<b>2019</b>				
Fee and commission income	3,454,430	1,829,542	155,192	5,439,164
Income from advisory and arrangement services	-	1,001,576	-	1,001,576
Other revenue from contracts with customers	365,843	292,164	-	658,007
<b>Total revenue from contracts with customers</b>	<b>3,820,273</b>	<b>3,123,282</b>	<b>155,192</b>	<b>7,098,747</b>

## 6 Net interest income

	<b>2020 AMD'000</b>	<b>2019 AMD'000</b>
<b>Interest income calculated using the effective interest method</b>		
<b>Financial assets measured at amortized cost</b>		
Loans and advances to customers	57,670,133	53,157,387
Investment securities measured at amortized cost	3,793,887	3,015,197
Receivables from factoring	959,883	939,980
Amounts receivable under reverse repurchase agreements	654,823	538,526
Receivables from letters of credit	529,025	504,202
Loans and advances to banks	135,159	124,304
Other	11,485	38,959
	<b>63,754,395</b>	<b>58,318,555</b>
<b>Financial assets measured at fair value through other comprehensive income</b>		
Investment securities measured at FVOCI	928,080	852,706
<b>Interest income calculated using the effective interest method</b>	<b>64,682,475</b>	<b>59,171,261</b>
<b>Other interest income</b>		
Investment securities measured at FVTPL	592,525	624,945
Receivables from finance leases	924,896	375,741
Derivative financial assets	344,965	188,819
<b>Other interest income</b>	<b>1,862,386</b>	<b>1,189,505</b>
<b>Total interest income</b>	<b>66,544,861</b>	<b>60,360,766</b>

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
<b>Interest expense</b>		
Current accounts and deposits from customers	15,278,398	12,166,015
Other borrowed funds and subordinated borrowings	8,537,676	9,976,484
Debt securities issued	3,880,180	3,123,159
Deposits and balances from banks	1,723,106	1,708,196
Lease liabilities	1,359,428	1,294,627
Amounts payable under repurchase agreements	455,751	558,606
Payables under letters of credit and issued guarantees	329,915	521,002
Other	235	14,063
	<b>31,564,689</b>	<b>29,362,152</b>
<b>Net interest income</b>	<b>34,980,172</b>	<b>30,998,614</b>

## 7 Fee and commission income

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Plastic card servicing fees	2,466,956	2,602,582
Money transfers	788,726	933,286
Cash withdrawal, account service and distance system services	771,339	806,024
Brokerage services and underwriting	416,582	585,077
Guarantee and letter of credit issuance	561,626	267,337
Settlement operations	160,277	167,842
Other	84,516	77,016
	<b>5,250,022</b>	<b>5,439,164</b>

### (a) Revenue from contracts with customers

The Bank's revenue from contract with customers mainly comprises fee and commission income and revenue from provision of advisory and arrangement services. Bank' recognises majority of revenue from fees and commission and from advisory and arrangement services at a point in time. Revenue from contracts with customers recognized in the statement of profit or loss and other comprehensive income for the years ended 31 December 2020 and 2019 comprised to:

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Fee and commission income	5,250,022	5,439,164
Income from advisory and arrangement services	1,979,083	1,001,576
Other revenue from contracts with customers	704,067	658,007
	<b>7,933,172</b>	<b>7,098,747</b>

### (b) Contract balances

The following table provides information about receivable from contracts with customers.

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Receivable included in other assets	<b>77,288</b>	<b>80,815</b>

## 8 Fee and commission expense

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Plastic card maintenance	1,032,296	1,158,619
Money transfers	225,418	228,980
Guarantee and letter of credit issuance	72,177	41,777
Other	141,721	72,004
	<b>1,471,612</b>	<b>1,501,380</b>

## 9 Net (loss)/gain on financial instruments at fair value through profit or loss

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Net (loss)/gain from investment securities at fair value through profit or loss	(320,304)	414,608
Net loss from currency and interest rate derivative instruments	(3,281,828)	(99,450)
	<b>(3,602,132)</b>	<b>315,158</b>

## 10 Net foreign exchange gain

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Net gain on spot transactions	6,120,126	4,043,700
Net gain from revaluation of financial assets and liabilities	2,533,704	533,971
	<b>8,653,830</b>	<b>4,577,671</b>

## 11 Other operating income

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Income from advisory and arrangement services	1,979,083	1,001,576
Income from fines and penalties	1,101,332	1,121,772
Net gain from sale of investment securities measured at amortized cost	193,942	398,569
Net income from sale of repossessed assets	282,000	232,127
Other	422,067	425,880
	<b>3,978,424</b>	<b>3,179,924</b>

## 12 Other operating expenses

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
Payment system charges	861,254	831,320
Guarantee payments to Armenian Deposit Guarantee Fund	630,564	684,933
Software maintenance	413,532	362,373
Agent fee	220,521	209,165
Collateral registration charges	198,886	106,482
Fees for brokerage services	156,106	109,368
Financial system mediator	95,657	78,260
Encashment	88,723	74,842
Credit register charges	73,423	68,789
Depository services	54,753	35,386
Cashback and referrals	16,005	24,515
Effect of initial recognition of loans to customers at market rates	-	280,787
Other	567,302	539,670
	<b>3,376,726</b>	<b>3,405,890</b>

## 13 Net impairment losses on financial instruments

The table below shows the impairment losses on financial instruments recorded in the statement of profit or loss and other comprehensive income for the year ended 31 December 2020:

<b>AMD'000</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
Cash and cash equivalents	(5,306)	-	-	(5,306)
Amounts receivable under reverse repurchase agreements	(1)	-	-	(1)
Loans and advances to banks	21,070	-	-	21,070
Loans to legal entities and individuals	4,429,578	226,948	12,626,379	17,282,905
Receivables from finance leases	146,028	18,937	138,866	303,831
Receivables from factoring	13,549	-	-	13,549
Receivables from letter of credit	40,925	-	-	40,925
Investment securities measured at amortised cost	32,539	-	-	32,539
Investment securities measured at fair value through other comprehensive income	(12,039)	-	-	(12,039)
Other financial assets	5,935	(123)	42,541	48,353
Credit related commitments	214,555	10,525	17,917	242,997
<b>Total credit loss expense</b>	<b>4,886,833</b>	<b>256,287</b>	<b>12,825,703</b>	<b>17,968,823</b>

The table below shows the impairment losses on financial instruments recorded in the statement of profit or loss and other comprehensive income for the year ended 31 December 2019:

<b>AMD'000</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
Cash and cash equivalents	(19,843)	-	-	(19,843)
Amounts receivable under reverse repurchase agreements	(8)	-	-	(8)
Loans and advances to banks	61,602	-	-	61,602
Loans to legal entities and individuals	1,080,240	1,756,197	4,653,501	7,489,938
Receivables from finance leases	7,599	-	(53,803)	(46,204)
Receivables from factoring	(27,120)	-	-	(27,120)
Receivables from letter of credit	(22,854)	-	-	(22,854)
Investment securities measured at amortised cost	(373,558)	-	-	(373,558)
Investment securities measured at fair value through other comprehensive income	(79,423)	-	-	(79,423)
Other financial assets	(10,541)	258	222,722	212,439
Credit related commitments	(4,000)	(5,613)	(14,328)	(23,941)
<b>Total credit loss expense</b>	<b>612,094</b>	<b>1,750,842</b>	<b>4,808,092</b>	<b>7,171,028</b>

## 14 Other general administrative expenses

	<b>2020</b> <b>AMD'000</b>	<b>2019</b> <b>AMD'000</b>
Depreciation and amortization	3,096,396	2,858,594
Advertising and marketing	711,146	899,241
Repairs and maintenance	375,571	413,885
Unrecoverable taxes from lease agreements	336,814	346,066
Loan recovery charges	296,809	210,898
Charity and sponsorship	233,664	124,058
Security	219,359	200,941
Professional services	215,120	263,041
Communications and information services	143,035	150,939
Other lease expense	134,854	125,950
Electricity and utilities	85,758	95,144
Insurance	67,693	44,427
Training and education	43,013	180,677
Taxes other than on payroll and income	38,755	23,998
Office supplies	35,305	85,938
Business trips and representation	20,817	128,400
Other	418,349	525,225
	<b>6,472,458</b>	<b>6,677,422</b>

## 15 Income tax expense

	2020 AMD'000	2019 AMD'000
Current tax expense	3,993,304	2,784,667
Movement in deferred tax assets and liabilities due to origination and reversal of temporary differences	(1,811,379)	1,069,879
<b>Total income tax expense</b>	<b>2,181,925</b>	<b>3,854,546</b>

In 2020 the applicable tax rate for current tax is 18% (2019: 20%).

### Reconciliation of effective tax rate for the year ended 31 December:

	2020 AMD'000	%	2019 AMD'000	%
Profit before income tax	11,182,129		15,969,514	
Income tax at the applicable tax rate	(2,012,783)	(18.0)	(3,193,903)	(20.0)
Non-deductible expenses	(169,142)	(1.5)	(754,970)	(4.7)
Tax rate reduction effect	-	-	94,327	0.6
<b>Total income tax expense</b>	<b>(2,181,925)</b>	<b>(19.5)</b>	<b>(3,854,546)</b>	<b>(24.1)</b>

#### (a) Deferred tax asset and liability

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to net deferred tax liability and net deferred tax asset accordingly as at 31 December 2020 and 2019.

The deductible temporary differences do not expire under current tax legislation.

Movements in temporary differences during the years ended 31 December 2020 and 2019 are presented as follows:

AMD'000	Balance 1 January 2020	Recognised in profit or loss	Recognised in other comprehensive income	Balance 31 December 2020
Financial instruments at fair value through profit or loss	(70,940)	145,517	-	74,577
Investment securities at fair value through other comprehensive income	(103,230)	(7,356)	135,475	24,889
Loans and advances to customers	(1,257,594)	1,551,931	-	294,337
Other financial instruments at amortised cost and provisions	(138,415)	149,541	-	11,126
Property and equipment	(16,916)	30,583	-	13,667
Right of use asset/Lease liabilities	89,699	16,130	-	105,829
Other assets	82,733	(50,558)	-	32,175
Other liabilities	601,295	(31,958)	-	569,337
Other borrowed funds	(105,077)	7,549	-	(97,528)
<b>Total deferred tax asset/ (liability)</b>	<b>(918,445)</b>	<b>1,811,379</b>	<b>135,475</b>	<b>1,028,409</b>

AMD'000	Balance 1 January 2019	Recognised in profit or loss	Recognised in other comprehensive income	Balance 31 December 2019
Financial instruments at fair value through profit or loss	(36,011)	(34,929)	-	(70,940)
Investment securities at fair value through other comprehensive income	(54,470)	(14,296)	(34,464)	(103,230)
Loans and advances to customers	(179,080)	(1,078,514)	-	(1,257,594)
Other financial instruments at amortised cost and provisions	(18,770)	(119,645)	-	(138,415)
Property and equipment	(51,740)	34,824	-	(16,916)
Right of use asset/Lease liabilities	-	89,699	-	89,699
Other assets	44,296	38,437	-	82,733
Other liabilities	594,242	7,053	-	601,295
Other borrowed funds	(112,569)	7,492	-	(105,077)
<b>Total deferred tax asset/ (liability)</b>	<b>185,898</b>	<b>(1,069,879)</b>	<b>(34,464)</b>	<b>(918,445)</b>

## 16 Cash and cash equivalents

	2020 AMD'000	2019 AMD'000
<b>Cash on hand</b>	20,782,469	30,542,976
<b>Nostro accounts with the Central Bank of Armenia</b>	197,979,703	192,296,163
<b>Nostro accounts with other banks</b>		
- rated Aa1 to Aa3	5,398,655	15,619,437
- rated A1 to A3	6,047,879	3,872,463
- rated from Baa1 to Baa3	3,773,668	4,351,050
- rated from Ba1 to Ba3	340,486	591,763
- not rated	107,995	103,187
<b>Total nostro accounts with other banks</b>	<b>15,668,683</b>	<b>24,537,900</b>
<b>Total gross cash and cash equivalents</b>	<b>234,430,855</b>	<b>247,377,039</b>
Credit loss allowance	(18,043)	(23,349)
<b>Total net cash and cash equivalents</b>	<b>234,412,812</b>	<b>247,353,690</b>

The Bank uses credit ratings per Moody's rating agency in disclosing credit quality.

Cash and cash equivalents are fully in Stage 1 and measured at amortised cost as at 31 December 2020 and 2019.

As at 31 December 2020 the Bank has no placement with banks besides the Central Bank of Armenia (2019: the Bank had placement with one bank) whose balances exceeded 10% of the Bank's equity. The gross value of this balance as at 31 December 2019 was AMD 15,619,437 thousand.

Nostro accounts with the Central Bank of Armenia are related to settlement activity (see Note 18) and are readily available for withdrawal.

The following tables show reconciliations from the opening to the closing balances of the loss allowance for cash and cash equivalents for the years ended 31 December 2020 and 2019.

<b>AMD'000</b>	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Cash and cash equivalents</b>				
Balance at 1 January	(23,349)	-	-	(23,349)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	23,349	-	-	23,349
New financial assets originated or purchased	(18,043)	-	-	(18,043)
<b>Balance at 31 December 2020</b>	<b>(18,043)</b>	<b>-</b>	<b>-</b>	<b>(18,043)</b>

<b>AMD'000</b>	<b>2019</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Cash and cash equivalents</b>				
Balance at 1 January	(43,192)	-	-	(43,192)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	43,192	-	-	43,192
New financial assets originated or purchased	(23,349)	-	-	(23,349)
<b>Balance at 31 December 2019</b>	<b>(23,349)</b>	<b>-</b>	<b>-</b>	<b>(23,349)</b>



## 17 Investment securities and derivative financial assets

### (a) Financial instruments measured at fair value through profit or loss

	2020 AMD'000	2019 AMD'000
<b>Held by the Bank</b>		
<b>Debt and other fixed-income instruments</b>		
Government securities of the Republic of Armenia	5,499,944	5,639,623
Eurobonds of the Republic of Armenia	-	496,024
<b>Total government bonds</b>	<b>5,499,944</b>	<b>6,135,647</b>
<b>Corporate bonds of Armenian companies</b>		
- rated from Ba1 to Ba3	1,087,359	-
- rated from B1 to B3	1,699,343	882,314
- not rated	1,172,405	1,164,084
<b>Total corporate bonds</b>	<b>3,959,107</b>	<b>2,046,398</b>
<b>Total debt and other fixed-income instruments held by the Bank</b>	<b>9,459,051</b>	<b>8,182,045</b>
<b>Total investment securities measured at fair value through profit or loss</b>	<b>9,459,051</b>	<b>8,182,045</b>
<b>Derivative financial assets</b>		
Currency swaps	17,515	73,561
<b>Total derivative financial assets</b>	<b>17,515</b>	<b>73,561</b>
<b>Total financial assets measured at fair value through profit or loss</b>	<b>9,476,566</b>	<b>8,255,606</b>
<b>Derivative financial liabilities</b>		
Currency swaps	504,412	35,314
<b>Total derivative financial assets</b>	<b>504,412</b>	<b>35,314</b>

The Bank uses credit ratings per Moody's rating agency in disclosing credit quality of investment securities measured at fair value through profit or loss.

### (b) Investment securities measured at fair value through other comprehensive income

	2020 AMD'000	2019 AMD'000
<b>Held by the Bank</b>		
<b>Debt and other fixed-income instruments</b>		
Government securities of the Republic of Armenia	4,967,983	7,037,868
<b>Total government bonds</b>	<b>4,967,983</b>	<b>7,037,868</b>
<b>Corporate bonds of Armenian companies</b>		
- rated from Ba1 to Ba3	-	204,154
- rated from B1 to B3	91,377	90,458
- not rated	1,905,870	1,815,190
<b>Corporate bonds of foreign companies</b>		
- rated from B1 to B3	978,804	1,631,420
<b>Total corporate bonds</b>	<b>2,976,051</b>	<b>3,741,222</b>
<b>Total debt and other fixed-income instruments</b>	<b>7,944,034</b>	<b>10,779,090</b>

	2020 AMD'000	2019 AMD'000
<b>Equity investments</b>		
Corporate shares	82,965	69,895
<b>Total investment securities measured at fair value through other comprehensive income</b>	<b>8,026,999</b>	<b>10,848,985</b>
<b>Pledged under sale and repurchase agreements</b>		
Government bonds of the Republic of Armenia	3,181,002	-
<b>Total government bonds</b>	<b>3,181,002</b>	<b>-</b>

The Bank uses credit ratings per Moody's rating agency in disclosing credit quality of investment securities measured at fair value through other comprehensive income.

Investment securities measured at fair value through other comprehensive income are fully in Stage 1 as at 31 December 2020 and 2019.

The following tables show reconciliations from the opening to the closing balances of the loss allowance for investment securities measured at fair value through other comprehensive income for the years ended 31 December 2020 and 2019. The loss allowance is not recognised in the statement of financial position because the carrying amount of debt investment securities measured at fair value through other comprehensive income is their fair value.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at fair value through other comprehensive income</b>				
Balance at 1 January	(65,037)	-	-	(65,037)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	768	-	-	768
Assets repaid	-	-	-	-
Assets sold	19,592	-	-	19,592
New assets originated or purchased	(8,321)	-	-	(8,321)
<b>Balance at 31 December</b>	<b>(52,998)</b>	<b>-</b>	<b>-</b>	<b>(52,998)</b>
AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Debt investment securities at fair value through other comprehensive income</b>				
Balance at 1 January	(144,460)	-	-	(144,460)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	70,802	-	-	70,802
Assets repaid	1,854	-	-	1,854
Assets sold	101,135	-	-	101,135
New assets originated or purchased	(94,368)	-	-	(94,368)
<b>Balance at 31 December</b>	<b>(65,037)</b>	<b>-</b>	<b>-</b>	<b>(65,037)</b>

(i) **Non-quoted equity investment securities designated at fair value through other comprehensive income**

Included in financial assets at fair value through other comprehensive income are non-quoted equity securities as follows:

Name	Country of incorporation	Main activity	% controlled		2020	2019
			2020	2019	AMD'000	AMD'000
ArCa	Republic of Armenia	Payment system	3.75%	3.75%	49,499	36,429
SWIFT	Belgium	Money transfer	0.00%	0.00%	33,466	33,466
					<b>82,965</b>	<b>69,895</b>

As at 31 December 2020 investments primarily include mandatory shares in exchanges and clearing houses. The Bank's management believes that estimated fair values of these instruments approximates to their costs as at 31 December 2020 and 2019.

(c) **Investment securities measured at amortized cost**

	2020 AMD'000	2019 AMD'000
<b>Held by the Bank</b>		
<b>Debt and other fixed-income instruments</b>		
Government bonds of the Republic of Armenia	33,667,392	30,880,481
Government Eurobonds of the Republic of Armenia	-	2,542,987
<b>Total government bonds</b>	<b>33,667,392</b>	<b>33,423,468</b>
<b>Corporate bonds of Armenian companies</b>		
- rated from B1 to B3	152,601	152,571
<b>Total corporate bonds</b>	<b>152,601</b>	<b>152,571</b>
<b>Total debt and other fixed-income instruments held by the Bank</b>	<b>33,819,993</b>	<b>33,576,039</b>
Credit loss allowance	(97,688)	(65,149)
<b>Total net investment securities measured at amortized cost held by the Bank</b>	<b>33,722,305</b>	<b>33,510,890</b>
<b>Pledged under sale and repurchase agreements</b>		
<b>Debt and other fixed-income instruments</b>		
Government Eurobonds of the Republic of Armenia	17,814,988	-
<b>Total government bonds</b>	<b>17,814,988</b>	<b>-</b>

The Bank uses credit ratings per Moody's rating agency in disclosing credit quality of investment securities measured at amortized cost.

Investment securities measured at amortised cost are fully in Stage 1 as at 31 December 2020 and 2019.

The following tables show reconciliations from the opening to the closing balances of the loss allowance for investment securities measured at amortized cost for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Investment securities at amortized cost</b>				
Balance at 1 January	(65,149)	-	-	(65,149)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	2,502	-	-	2,502
Assets repaid	17,387	-	-	17,387
Assets sold	8,032	-	-	8,032
New assets originated or purchased	(60,460)	-	-	(60,460)
<b>Balance at 31 December</b>	<b>(97,688)</b>	<b>-</b>	<b>-</b>	<b>(97,688)</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Investment securities at amortized cost</b>				
Balance at 1 January	(438,707)	-	-	(438,707)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	310,003	-	-	310,003
Assets repaid	146,524	-	-	146,524
Assets sold	203,662	-	-	203,662
New assets originated or purchased	(286,631)	-	-	(286,631)
<b>Balance at 31 December</b>	<b>(65,149)</b>	<b>-</b>	<b>-</b>	<b>(65,149)</b>

## 18 Loans and advances to banks

	2020 AMD'000	2019 AMD'000
<b>Due from the Central Bank of Armenia</b>		
Credit card settlement deposit with the Central Bank of Armenia	2,312,500	2,093,500
Deposit with the Central Bank of Armenia, obligatory reserves	30,931,188	23,303,790
<b>Loans and deposits with other banks</b>		
Armenian banks	2,365,389	1,684,372
OECD banks	2,824	-
<b>Total loans and deposits with other banks</b>	<b>2,368,213</b>	<b>1,684,372</b>
<b>Total gross loans and advances to banks</b>	<b>35,611,901</b>	<b>27,081,662</b>
Credit loss allowance	(88,092)	(67,022)
<b>Total net loans and advances to banks</b>	<b>35,523,809</b>	<b>27,014,640</b>

**(a) Balances with the Central Bank of Armenia**

The credit card settlement deposit with the Central Bank of Armenia is a non-interest bearing deposit calculated in accordance with regulations issued by the Central Bank of Armenia and withdrawability of which is restricted.

Banks are required to maintain cash deposit (obligatory reserve) with the Central Bank of Armenia for attracted funds. For funds attracted in AMD the obligatory reserve is 2% and is maintained fully in AMD. For funds attracted in foreign currencies, the reserve is 18% of the attracted funds, of which 10% is maintained in AMD and 8% in the respective currency of funds attracted (2019: 12% in AMD and 6% in respective currency of funds attracted). The Bank's ability to withdraw deposit maintained in AMD is not restricted by the statutory legislation; however, if the Bank fails to comply with minimum average monthly amount of reserve sanctions may apply. Obligatory reserves maintained in AMD are classified as cash and cash equivalents (see Note 16) as these funds are readily available for withdrawal.

For the obligatory reserve maintained in foreign currencies the Bank is required to maintain a minimum balance at the end of each day. These reserves are not considered cash and cash equivalents and are included in loans and advances to banks. As at 31 December 2020, included in deposits with the Central Bank of Armenia is the amount of obligatory reserve of AMD 30,931,188 thousand for the amounts attracted in foreign currency (2019: AMD 23,303,790 thousand).

**(b) Concentration of loans and advances to banks**

As at 31 December 2020 the Bank has no counterparty except for the Central Bank of Armenia (2019: no bank), whose balances exceed 10% of equity.

No loans and advances to banks are past due or impaired and are fully in Stage 1 as at 31 December 2020 and 2019. All the loans and advance to banks are measured at amortized cost as at 31 December 2020 and 2019.

The following tables show reconciliations from the opening to the closing balances of the loss allowance for loans and advances to banks for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans and advances to banks at amortized cost</b>				
Balance at 1 January	(67,022)	-	-	(67,022)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Assets repaid	67,022	-	-	67,022
Amounts written off	-	-	-	-
Foreign currency adjustments	-	-	-	-
New assets originated or purchased	(88,092)	-	-	(88,092)
<b>Balance at 31 December</b>	<b>(88,092)</b>	<b>-</b>	<b>-</b>	<b>(88,092)</b>

AMD'000	2019			Total
	Stage 1	Stage 2	Stage 3	
<b>Loans and advances to banks at amortized cost</b>				
Balance at 1 January	(5,420)	-	(60,652)	(66,072)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Assets repaid	5,420	-	-	5,420
Amounts written off	-	-	58,975	58,975
Foreign currency adjustments	-	-	1,677	1,677
New assets originated or purchased	(67,022)	-	-	(67,022)
<b>Balance at 31 December</b>	<b>(67,022)</b>	<b>-</b>	<b>-</b>	<b>(67,022)</b>

## 19 Amounts receivable under reverse repurchase agreements

	2020 AMD'000	2019 AMD'000
Amounts receivable from small and medium Armenian financial institutions, not rated	9,988,781	12,934,713
Amounts receivable from medium size Armenian banks		
- rated from B1 to B3	4,651,941	5,374,256
- not rated	2,617,496	5,240,592
<b>Total gross amounts receivable under reverse repurchase agreements</b>	<b>17,258,218</b>	<b>23,549,561</b>
Credit loss allowance	(1)	(2)
<b>Total net amounts receivable under reverse repurchase agreements</b>	<b>17,258,217</b>	<b>23,549,559</b>

As at 31 December 2020 and 2019 the Bank has no banks and other financial institutions, whose balances exceeded 10% of equity.

Amounts receivable under reverse repurchase agreements are from reputable Armenian banks and financial institutions. All of them are categorized under Stage 1 and are measured at amortised cost as at 31 December 2020 and 2019.

### Collateral accepted as security for assets

As at 31 December 2020 amounts receivable under reverse repurchase agreements were collateralized by government securities with fair value of AMD 18,956,896 thousand (2019: 25,415,586 thousand).

## 20 Loans and advances to customers

	Notes	2020 AMD'000	2019 AMD'000
Loans to legal entities	20 (a)	486,218,524	426,653,712
Loans to individuals	20 (a)	196,622,644	151,235,570
Receivables from factoring	20 (b)	11,352,912	10,707,784
Receivables from letters of credit	20 (c)	12,859,539	5,060,739
<b>Total gross loans and advances to customers at amortised cost</b>		<b>707,053,619</b>	<b>593,657,805</b>
Receivables from finance lease	20 (d)	13,033,506	5,906,852
Credit loss allowance		(23,591,602)	(13,822,758)
<b>Total net loans and advances to customers</b>		<b>696,495,523</b>	<b>585,741,899</b>

### (a) Loans to legal entities and individuals

	2020 AMD'000	2019 AMD'000
<b>Loans to legal entities</b>		
Loans to large companies	353,785,213	322,130,999
Loans to small and medium size companies	132,433,311	104,522,713
<b>Total loans to legal entities</b>	<b>486,218,524</b>	<b>426,653,712</b>
<b>Loans to individuals</b>		
Mortgage loans	116,987,087	78,403,125
Other consumer loans to individuals	79,635,557	72,832,445
<b>Total loans to individuals</b>	<b>196,622,644</b>	<b>151,235,570</b>
<b>Total gross loans to legal entities and individuals</b>	<b>682,841,168</b>	<b>577,889,282</b>
Credit loss allowance	(22,966,663)	(13,554,046)
<b>Total net loans to legal entities and individuals</b>	<b>659,874,505</b>	<b>564,335,236</b>

The following tables show reconciliations from the opening to the closing balances of the gross carrying values of loans to legal entities for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans to legal entities</b>				
Balance at 1 January	393,406,245	19,160,907	14,086,560	426,653,712
New assets originated or purchased	215,489,122	-	-	215,489,122
Assets repaid	(167,218,336)	(2,124,484)	(112,028)	(169,454,848)
Transfer to Stage 1	4,170,389	(4,170,389)	-	-
Transfer to Stage 2	(12,490,528)	12,490,528	-	-
Transfer to Stage 3	(2,128,853)	(11,162,539)	13,291,392	-
Recoveries	-	-	343,277	343,277
Amounts written off	-	-	(6,969,771)	(6,969,771)
Net change in asset from interest and foreign exchange revaluation	15,722,665	1,488,776	2,945,591	20,157,032
<b>Balance at 31 December</b>	<b>446,950,704</b>	<b>15,682,799</b>	<b>23,585,021</b>	<b>486,218,524</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans to legal entities</b>				
Balance at 1 January	406,904,273	18,940,841	14,440,258	440,285,372
New assets originated or purchased	149,704,032	-	-	149,704,032
Assets repaid	(148,454,597)	(5,792,401)	(2,272,602)	(156,519,600)
Transfer to Stage 1	479,943	(479,943)	-	-
Transfer to Stage 2	(13,426,278)	13,426,278	-	-
Transfer to Stage 3	(334,326)	(6,933,868)	7,268,194	-
Recoveries	-	-	355,367	355,367
Amounts written off	(1,466,802)	-	(5,704,657)	(7,171,459)
<b>Balance at 31 December</b>	<b>393,406,245</b>	<b>19,160,907</b>	<b>14,086,560</b>	<b>426,653,712</b>

The following tables show reconciliations from the opening to the closing balances of the loss allowance for loans to legal entities for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans to legal entities</b>				
Balance at 1 January	1,169,370	3,999,711	5,206,502	10,375,583
New assets originated or purchased	2,190,533	-	-	2,190,533
Assets repaid	(370,090)	(203,775)	(12,186)	(586,051)
Transfer to Stage 1	16,594	(14,579)	(2,015)	-
Transfer to Stage 2	(377,536)	377,536	-	-
Transfer to Stage 3	(144,023)	(2,388,641)	2,532,664	-
Unwinding of discount	-	-	(98,902)	(98,902)
Recoveries	-	-	343,277	343,277
Amounts written off	-	-	(6,965,771)	(6,965,771)
Foreign exchange adjustments	283,468	339,267	648,130	1,270,865
Impact on period end ECL of exposures transferred between stages during the period and changes to models and inputs used for ECL calculations and impact of transfer between the stages	953,563	1,107,646	5,756,540	7,817,749
<b>Balance at 31 December</b>	<b>3,721,879</b>	<b>3,217,165</b>	<b>7,408,239</b>	<b>14,347,283</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans to legal entities</b>				
Balance at 1 January	3,832,635	2,749,302	6,516,837	13,098,774
New assets originated or purchased	419,171	-	-	419,171
Assets repaid	(1,039,182)	(838,870)	(1,501,091)	(3,379,143)
Transfer to Stage 1	1,377	(1,377)	-	-
Transfer to Stage 2	(1,103,102)	1,103,102	-	-
Transfer to Stage 3	(126,067)	(1,513,111)	1,639,178	-
Unwinding of discount	-	-	(40,619)	(40,619)
Impact on period end ECL of exposures transferred between stages during the period and changes to models and inputs used for ECL calculations and impact of transfer between the stages	651,340	2,500,665	3,941,487	7,093,492
Recoveries	-	-	355,367	355,367
Amounts written off	(1,466,802)	-	(5,704,657)	(7,171,459)
<b>Balance at 31 December</b>	<b>1,169,370</b>	<b>3,999,711</b>	<b>5,206,502</b>	<b>10,375,583</b>



The following tables show reconciliations from the opening to the closing balances of the gross carrying values of loans to individuals for the years ended 31 December 2020 and 2019.

<b>AMD'000</b>	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Loans to individuals</b>				
Balance at 1 January	147,599,723	816,744	2,819,103	151,235,570
New assets originated or purchased	77,217,394	-	-	77,217,394
Assets repaid	(33,023,824)	(68,452)	(357,767)	(33,450,043)
Transfer to Stage 1	48,617	(30,836)	(17,781)	-
Transfer to Stage 2	(7,322,420)	7,322,420	-	-
Transfer to Stage 3	(4,704,220)	(233,515)	4,937,735	-
Recoveries	-	-	1,345,075	1,345,075
Amounts written off	-	-	(3,815,988)	(3,815,988)
Change in balance of asset from interest and foreign exchange	3,379,365	(590,891)	1,302,162	4,090,636
<b>Balance at 31 December</b>	<b>183,194,635</b>	<b>7,215,470</b>	<b>6,212,539</b>	<b>196,622,644</b>

<b>AMD'000</b>	<b>2019</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Loans to individuals</b>				
Balance at 1 January	97,861,470	477,659	3,942,896	102,282,025
New assets originated or purchased	115,984,020	-	-	115,984,020
Assets repaid	(63,438,697)	(452,970)	(456,420)	(64,348,087)
Transfer to Stage 1	16,116	(16,116)	-	-
Transfer to Stage 2	(813,891)	813,891	-	-
Transfer to Stage 3	(2,009,295)	(5,720)	2,015,015	-
Recoveries	-	-	671,202	671,202
Amounts written off	-	-	(3,353,590)	(3,353,590)
<b>Balance at 31 December</b>	<b>147,599,723</b>	<b>816,744</b>	<b>2,819,103</b>	<b>151,235,570</b>

The following tables show reconciliations from the opening to the closing balances of the loss allowance for loans to individuals for the years ended 31 December 2020 and 2019.

<b>AMD'000</b>	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Loans to individuals</b>				
Balance at 1 January	1,407,771	217,051	1,553,641	3,178,463
New assets originated or purchased	2,298,415	-	-	2,298,415
Assets repaid	(1,237,597)	(63,771)	(273,601)	(1,574,969)
Transfer to Stage 1	21,796	(8,662)	(13,134)	-
Transfer to Stage 2	(279,088)	279,088	-	-
Transfer to Stage 3	(581,425)	(50,400)	631,825	-
Impact on period end ECL of exposures transferred between stages during the period	781,677	1,192,382	3,899,600	5,873,659
Unwinding of discount	-	-	221,987	221,987
Changes to models and inputs used for ECL calculations	1,156,759	124	106,686	1,263,569
Recoveries	-	-	1,345,075	1,345,075
Amounts written off	-	-	(3,815,988)	(3,815,988)
Foreign exchange adjustments	5,033	(56,587)	(119,277)	(170,831)
<b>Balance at 31 December</b>	<b>3,573,341</b>	<b>1,509,225</b>	<b>3,536,814</b>	<b>8,619,380</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Loans to individuals</b>				
Balance at 1 January	1,038,623	127,091	1,338,719	2,504,433
New assets originated or purchased	1,565,037	-	-	1,565,037
Assets repaid	(387,728)	(7,083)	(289,367)	(684,178)
Transfer to Stage 1	11,225	(5,526)	(5,699)	-
Transfer to Stage 2	(114,647)	114,647	-	-
Transfer to Stage 3	(576,341)	(113,563)	689,904	-
Impact on period end ECL of exposures transferred between stages during the period	(10,115)	101,485	778,768	870,138
Unwinding of discount	-	-	(73,513)	(73,513)
Changes to models and inputs used for ECL calculations	(118,283)	-	1,797,217	1,678,934
Recoveries	-	-	671,202	671,202
Amounts written off	-	-	(3,353,590)	(3,353,590)
<b>Balance at 31 December</b>	<b>1,407,771</b>	<b>217,051</b>	<b>1,553,641</b>	<b>3,178,463</b>

(i) **Credit quality of loans to legal entities and individuals**

The following table provides information on the credit quality of loans to legal entities and individuals as at 31 December 2020:

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Loans to large corporate customers</b>				
- not overdue	324,731,233	10,644,203	6,899,828	342,275,264
- overdue more than 90 days	-	-	11,509,949	11,509,949
<b>Total gross loans to large corporate customers</b>	<b>324,731,233</b>	<b>10,644,203</b>	<b>18,409,777</b>	<b>353,785,213</b>
Credit loss allowance	(2,302,726)	(1,960,147)	(5,274,548)	(9,537,421)
<b>Total net loans to large corporate customers</b>	<b>322,428,507</b>	<b>8,684,056</b>	<b>13,135,229</b>	<b>344,247,792</b>
<b>Loans to small and medium size companies</b>				
- not overdue	122,048,271	4,078,067	871,720	126,998,058
- overdue less than 30 days	171,200	123,243	91	294,534
- overdue more than 30 days and less than 90 days	-	837,286	20,167	857,453
- overdue more than 90 days	-	-	4,283,266	4,283,266
<b>Total gross loans to small and medium size companies</b>	<b>122,219,471</b>	<b>5,038,596</b>	<b>5,175,244</b>	<b>132,433,311</b>
Credit loss allowance	(1,419,153)	(1,257,018)	(2,133,691)	(4,809,862)
<b>Total net small and medium size companies</b>	<b>120,800,318</b>	<b>3,781,578</b>	<b>3,041,553</b>	<b>127,623,449</b>
<b>Total gross loans to corporate customers</b>	<b>446,950,704</b>	<b>15,682,799</b>	<b>23,585,021</b>	<b>486,218,524</b>
<b>Total net loans to corporate customers</b>	<b>443,228,825</b>	<b>12,465,634</b>	<b>16,176,782</b>	<b>471,871,241</b>
<b>Mortgage loans</b>				
- not overdue	110,981,104	3,570,354	273,982	114,825,440
- overdue less than 30 days	165,651	33,210	31,677	230,538
- overdue more than 30 days and less than 90 days	-	313,588	176,259	489,847
- overdue more than 90 days	-	-	1,441,262	1,441,262
<b>Total gross mortgage loans</b>	<b>111,146,755</b>	<b>3,917,152</b>	<b>1,923,180</b>	<b>116,987,087</b>
Credit loss allowance	(228,404)	(313,343)	(557,268)	(1,099,015)
<b>Total net mortgage loans</b>	<b>110,918,351</b>	<b>3,603,809</b>	<b>1,365,912</b>	<b>115,888,072</b>

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Other consumer loans to retail customers*</b>				
- not overdue	71,150,129	1,710,621	380,812	73,241,562
- overdue less than 30 days	897,751	335,588	73,760	1,307,099
- overdue more than 30 days and less than 90 days	-	1,252,109	178,519	1,430,628
- overdue more than 90 days	-	-	3,656,268	3,656,268
<b>Total gross other consumer loans to retail customers</b>	<b>72,047,880</b>	<b>3,298,318</b>	<b>4,289,359</b>	<b>79,635,557</b>
Credit loss allowance	(3,344,937)	(1,195,882)	(2,979,546)	(7,520,365)
<b>Total net other consumer loans to retail customers</b>	<b>68,702,943</b>	<b>2,102,436</b>	<b>1,309,813</b>	<b>72,115,192</b>
<b>Total gross loans to retail customers</b>	<b>183,194,635</b>	<b>7,215,470</b>	<b>6,212,539</b>	<b>196,622,644</b>
<b>Total net loans to retail customers</b>	<b>179,621,294</b>	<b>5,706,245</b>	<b>2,675,725</b>	<b>188,003,264</b>
<b>Total gross loans to customers</b>	<b>630,145,339</b>	<b>22,898,269</b>	<b>29,797,560</b>	<b>682,841,168</b>
<b>Total net loans to customers</b>	<b>622,850,119</b>	<b>18,171,879</b>	<b>18,852,507</b>	<b>659,874,505</b>

\* Other consumer loans to retail customers mainly include credit cards and overdrafts to retail customers, online consumer loans and loans to retail customers for credit purchases.

The following table provides information on the credit quality loans to legal entities and individuals as at 31 December 2019:

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Loans to large corporate customers</b>				
- not overdue	294,555,716	16,707,172	2,918,679	314,181,567
- overdue less than 30 days	-	1,085,331	-	1,085,331
- overdue more than 90 days	-	-	6,864,101	6,864,101
<b>Total gross loans to large corporate customers</b>	<b>294,555,716</b>	<b>17,792,503</b>	<b>9,782,780</b>	<b>322,130,999</b>
Credit loss allowance	(829,702)	(3,977,372)	(3,675,775)	(8,482,849)
<b>Total net loans to large corporate customers</b>	<b>293,726,014</b>	<b>13,815,131</b>	<b>6,107,005</b>	<b>313,648,150</b>
<b>Loans to small and medium size companies</b>				
- not overdue	98,606,100	1,338,607	427,982	100,372,689
- overdue less than 30 days	244,429	-	73,462	317,891
- overdue more than 30 days and less than 90 days	-	29,797	188,438	218,235
- overdue more than 90 days	-	-	3,613,898	3,613,898
<b>Total gross loans to small and medium size companies</b>	<b>98,850,529</b>	<b>1,368,404</b>	<b>4,303,780</b>	<b>104,522,713</b>
Credit loss allowance	(339,668)	(22,339)	(1,530,727)	(1,892,734)
<b>Total net small and medium size companies</b>	<b>98,510,861</b>	<b>1,346,065</b>	<b>2,773,053</b>	<b>102,629,979</b>
<b>Total gross loans to corporate customers</b>	<b>393,406,245</b>	<b>19,160,907</b>	<b>14,086,560</b>	<b>426,653,712</b>
<b>Total net loans to corporate customers</b>	<b>392,236,875</b>	<b>15,161,196</b>	<b>8,880,058</b>	<b>416,278,129</b>
<b>Mortgage loans</b>				
- not overdue	77,690,211	6,830	69,967	77,767,008
- overdue less than 30 days	79,102	7,331	-	86,433
- overdue more than 30 days and less than 90 days	-	103,527	28,239	131,766
- overdue more than 90 days	-	-	417,918	417,918
<b>Total gross mortgage loans</b>	<b>77,769,313</b>	<b>117,688</b>	<b>516,124</b>	<b>78,403,125</b>
Credit loss allowance	(28,558)	(4,846)	(196,218)	(229,622)
<b>Total net mortgage loans</b>	<b>77,740,755</b>	<b>112,842</b>	<b>319,906</b>	<b>78,173,503</b>

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Other consumer loans to retail customers*</b>				
- not overdue	69,358,576	222,073	360,333	69,940,982
- overdue less than 30 days	471,834	55,780	263,337	790,951
- overdue more than 30 days and less than 90 days	-	421,203	207,859	629,062
- overdue more than 90 days	-	-	1,471,450	1,471,450
<b>Total gross other consumer loans to retail customers</b>	<b>69,830,410</b>	<b>699,056</b>	<b>2,302,979</b>	<b>72,832,445</b>
Credit loss allowance	(1,379,213)	(212,205)	(1,357,423)	(2,948,841)
<b>Total net other consumer loans to retail customers</b>	<b>68,451,197</b>	<b>486,851</b>	<b>945,556</b>	<b>69,883,604</b>
<b>Total gross loans to retail customers</b>	<b>147,599,723</b>	<b>816,744</b>	<b>2,819,103</b>	<b>151,235,570</b>
<b>Total net loans to retail customers</b>	<b>146,191,952</b>	<b>599,693</b>	<b>1,265,462</b>	<b>148,057,107</b>
<b>Total gross loans to customers</b>	<b>541,005,968</b>	<b>19,977,651</b>	<b>16,905,663</b>	<b>577,889,282</b>
<b>Total net loans to customers</b>	<b>538,428,827</b>	<b>15,760,889</b>	<b>10,145,520</b>	<b>564,335,236</b>

\* Other consumer loans to retail customers mainly include credit cards and overdrafts to retail customers, online consumer loans and loans to retail customers for credit purchases.

## (ii) *Analysis of collateral and other credit enhancements*

### **Loans to legal entities**

Loans to legal entities are subject to individual credit appraisal and impairment testing. The general creditworthiness of a legal entity tends to be the most relevant indicator of credit quality of the loan. However, collateral provides additional security and the Bank generally requires corporate borrowers to provide it.

The main types of collateral obtained are as follows:

- For commercial lending, charges over real estate properties, equipment, inventory and cash collateral.
- For retail lending, mortgages over residential properties.

The Bank also obtains guarantees from parent companies for loans to their subsidiaries.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

The recoverability of loans which are neither past due nor impaired is primarily dependent on the creditworthiness of the borrowers rather than the value of collateral, and the Bank does not necessarily update the valuation of collateral as at each reporting date.

### **Loans to individuals**

Mortgage loans are secured by the underlying housing real estate.

Secured credit card overdrafts are mainly secured by real estate and cars. Other credit card overdrafts are secured by salary. Auto loans are secured by the underlying cars. As at 31 December 2020 consumer loans are secured by real estate, movable property, salary, cash and individual guarantees.

The following tables provide information on the collateral pledged for the loans to customers classified at Stage 3 as at 31 December 2020 and 2019.

31 December 2020	Gross carrying amount	Estimated market value of collateral				Total collateral	Net exposure	Associated ECL
		Real estate	Vehicles	Other	Surplus			
Loans to legal entities	23,585,021	14,127,620	553,089	6,395,278	(2,118,151)	18,957,836	4,627,185	7,408,239
Mortgage loans	1,923,180	1,919,048	46,823	3,220	(581,106)	1,387,985	535,195	557,268
Other consumer loans	4,289,359	1,167,686	111,530	45,255	(379,471)	945,000	3,344,359	2,979,546
<b>Total</b>	<b>29,797,560</b>	<b>17,214,354</b>	<b>711,442</b>	<b>6,443,753</b>	<b>(3,078,728)</b>	<b>21,290,821</b>	<b>8,506,739</b>	<b>10,945,053</b>

31 December 2019	Gross carrying amount	Estimated market value of collateral				Total collateral	Net exposure	Associated ECL
		Real estate	Vehicles	Other	Surplus			
Loans to legal entities	14,086,560	9,884,809	472,493	1,053,315	(503,854)	10,906,763	3,179,797	5,206,502
Mortgage loans	516,124	471,901	-	-	(108,953)	362,948	153,176	196,218
Other consumer loans	2,302,979	917,339	158,963	33,600	(409,049)	700,853	1,602,126	1,357,423
<b>Total</b>	<b>16,905,663</b>	<b>11,274,049</b>	<b>631,456</b>	<b>1,086,915</b>	<b>(1,021,856)</b>	<b>11,970,564</b>	<b>4,935,099</b>	<b>6,760,143</b>

As at 31 December 2020, the balance of cash-covered loans for which no impairment for allowance was created because of the collateral, amounted to AMD 1,102,140 thousand (2019: AMD 1,977,340 thousand).

### Repossessed collateral

During the year ended 31 December 2020, the Bank obtained certain assets by taking possession of collateral for loans to customers with a carrying amount of AMD 181,485 thousand (2019: AMD 1,685,144 thousand). Part of the repossessed collateral in the amount of AMD 1,454,203 thousand was sold during the year ended 31 December 2020 (2019: AMD 1,255,565 thousand). As at 31 December 2020 and 2019, the repossessed collateral comprises:

	2020 AMD'000	2019 AMD'000
Real estate	1,905,402	3,117,737
Other	11,363	89,467
Write down to net realizable value	(92,877)	(178,749)
<b>Total repossessed collateral</b>	<b>1,823,888</b>	<b>3,028,455</b>

The Bank's intention is to sell these assets as soon as it is practicable.

**(iii) Industry and geographical analysis of the loans to legal entities and individuals**

Loans to customers were issued to finance in the following economic sectors:

	<b>2020</b> <b>AMD'000</b>	<b>2019</b> <b>AMD'000</b>
Wholesale trade	107,520,522	92,693,412
Energy	51,052,777	30,213,023
Transportation	43,796,861	31,614,958
Food and beverage	38,329,741	32,508,253
Hotel service	36,438,293	32,938,353
Mining/metallurgy	34,392,138	60,432,117
Retail trade	31,209,552	25,813,737
Construction	29,940,834	34,518,172
Agriculture, forestry and timber	29,530,102	26,676,702
Communication services	26,957,558	8,294,421
Real estate	26,125,399	18,351,660
Manufacturing	9,134,331	16,023,886
Finance and investment	6,588,265	6,144,886
Other	15,202,151	10,430,132
Loans to individuals	196,622,644	151,235,570
	<b>682,841,168</b>	<b>577,889,282</b>
Credit loss allowance	(22,966,663)	(13,554,046)
	<b>659,874,505</b>	<b>564,335,236</b>

The geographical concentration of Bank's loans to legal entities (net loans) is set out below:

	<b>2020</b> <b>AMD'000</b>	<b>2019</b> <b>AMD'000</b>
Armenia	440,711,659	372,080,229
OECD and EU	13,619,101	24,817,189
Other foreign countries	17,540,481	19,380,711
	<b>471,871,241</b>	<b>416,278,129</b>

**(iv) Significant credit exposures**

As at 31 December 2020 the Bank has seven borrowers or groups of connected borrowers (2019: eight), whose loan balances exceed 10% of the Bank's equity. The exposure on these loans as at 31 December 2020 is AMD 90,559,754 thousand (2019: AMD 100,346,776 thousand).

**(v) Loan maturities**

The maturity of the loan portfolio is presented in Note 31 (d), which shows the remaining period from the reporting date to the contractual maturity of the loans.

**(b) Receivables from factoring**

	<b>2020</b> <b>AMD'000</b>	<b>2019</b> <b>AMD'000</b>
Receivables from factoring	11,352,912	10,707,784
Credit loss allowance	(20,561)	(7,013)
	<b>11,332,351</b>	<b>10,700,771</b>

As at 31 December 2020 the Bank has no customers whose balances exceed 10% of the Bank's equity (2019: no customer).

The following tables show reconciliations from the opening to the closing balances of the gross carrying values of receivables from factoring for the years ended 31 December 2020 and 2019.

	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>AMD'000</b>				
<b>Receivables from factoring</b>				
Balance at 1 January	10,707,784	-	-	10,707,784
New assets originated or purchased	11,352,912	-	-	11,352,912
Assets repaid	(10,707,784)	-	-	(10,707,784)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>11,352,912</b>	-	-	<b>11,352,912</b>

	<b>2019</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>AMD'000</b>				
<b>Receivables from factoring</b>				
Balance at 1 January	10,720,377	-	-	10,720,377
New assets originated or purchased	10,672,728	-	-	10,672,728
Assets repaid	(10,685,321)	-	-	(10,685,321)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>10,707,784</b>	-	-	<b>10,707,784</b>

The following tables show reconciliations from the opening to the closing balances of the loss allowance for receivables from factoring for the years ended 31 December 2020 and 2019.

	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>AMD'000</b>				
<b>Receivables from factoring</b>				
Balance at 1 January	7,012	-	-	7,012
New assets originated or purchased	20,561	-	-	20,561
Assets repaid	(7,012)	-	-	(7,012)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>20,561</b>	-	-	<b>20,561</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from factoring</b>				
Balance at 1 January	34,132	-	-	34,132
New assets originated or purchased	6,999	-	-	6,999
Assets repaid	(34,118)	-	-	(34,118)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>7,013</b>	<b>-</b>	<b>-</b>	<b>7,013</b>

Receivables from factoring are secured by real estate, equipment and vehicles.

(c) **Receivables from letters of credit**

	2020 AMD'000	2019 AMD'000
Receivables from letters of credit from legal entities	12,859,539	5,060,739
Credit loss allowance	(55,462)	(14,537)
	<b>12,804,077</b>	<b>5,046,202</b>

As at 31 December 2020 the Bank has no customers (2019: none), whose balances exceed 10% of the Bank's equity.

The following tables show reconciliations from the opening to the closing balances of the gross carrying values of receivables from letters of credit for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from letters of credit</b>				
Balance at 1 January	5,060,739	-	-	5,060,739
New assets originated or purchased	10,210,732	-	-	10,210,732
Assets repaid	(2,411,932)	-	-	(2,411,932)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>12,859,539</b>	<b>-</b>	<b>-</b>	<b>12,859,539</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from letters of credit</b>				
Balance at 1 January	8,305,930	-	-	8,305,930
New assets originated or purchased	2,752,132	-	-	2,752,132
Assets repaid	(5,997,323)	-	-	(5,997,323)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>5,060,739</b>	<b>-</b>	<b>-</b>	<b>5,060,739</b>



The following tables show reconciliations from the opening to the closing balances of the loss allowance for receivables from letters of credit for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from letters of credit</b>				
Balance at 1 January	14,537	-	-	14,537
New assets originated or purchased	35,925	-	-	35,925
Assets repaid	(6,815)	-	-	(6,815)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	11,815	-	-	11,815
<b>Balance at 31 December</b>	<b>55,462</b>	<b>-</b>	<b>-</b>	<b>55,462</b>

  

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from letters of credit</b>				
Balance at 1 January	37,391	-	-	37,391
New assets originated or purchased	7,806	-	-	7,806
Assets repaid	(30,660)	-	-	(30,660)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
<b>Balance at 31 December</b>	<b>14,537</b>	<b>-</b>	<b>-</b>	<b>14,537</b>

(d) **Receivables from finance leases**

	2020 AMD'000	2019 AMD'000
<b>Gross investment in finance leases receivable</b>		
Less than one year	3,841,013	1,620,206
Between one and five years	10,788,243	1,417,781
More than five years	1,122,663	4,345,955
	<b>15,751,919</b>	<b>7,383,942</b>
Unearned finance income	(2,718,413)	(1,477,090)
<b>Gross investment in finance lease receivables</b>	<b>13,033,506</b>	<b>5,906,852</b>
Impairment allowance	(548,916)	(247,162)
<b>Net investment in finance leases</b>	<b>12,484,590</b>	<b>5,659,690</b>
<b>The net investment in finance leases comprises</b>		
Less than one year	3,075,850	1,435,309
Between one and two years	3,052,556	1,331,204
Between two and three years	2,512,927	1,167,345
Between three and four years	1,852,526	719,592
Between four and five years	1,099,538	391,708
More than five years	891,193	614,532
	<b>12,484,590</b>	<b>5,659,690</b>

The following tables show reconciliations from the opening to the closing balances of the gross carrying values of receivables from finance leases for the years ended 31 December 2020 and 2019.

<b>AMD'000</b>	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Receivables from finance lease</b>				
Balance at 1 January	5,577,779	-	329,073	5,906,852
New assets originated or purchased	8,497,747	-	-	8,497,747
Assets repaid	(1,339,750)	-	(31,343)	(1,371,093)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	(91,744)	91,744	-	-
Transfer to Stage 3	(280,880)	-	280,880	-
<b>Balance at 31 December</b>	<b>12,363,152</b>	<b>91,744</b>	<b>578,610</b>	<b>13,033,506</b>

<b>AMD'000</b>	<b>2019</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Receivables from finance lease</b>				
Balance at 1 January	1,863,354	-	438,476	2,301,830
New assets originated or purchased	4,140,682	-	-	4,140,682
Assets repaid	(394,914)	-	(151,428)	(546,342)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	(31,343)	-	31,343	-
Recoveries	-	-	10,682	10,682
<b>Balance at 31 December</b>	<b>5,577,779</b>	<b>-</b>	<b>329,073</b>	<b>5,906,852</b>

The following tables show reconciliations from the opening to the closing balances of the loss allowance for receivables from finance leases for the years ended 31 December 2020 and 2019.

<b>AMD'000</b>	<b>2020</b>			
	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>Receivables from finance lease</b>				
Balance at 1 January	15,746	-	231,416	247,162
New assets originated or purchased	76,311	-	-	76,311
Assets repaid	-	-	(21,859)	(21,859)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	(268)	268	-	-
Transfer to Stage 3	(638)	-	638	-
Impact on period end ECL of exposures transferred between stages during the period and changes to models and inputs used for ECL calculations	70,623	18,669	160,087	249,379
Unwinding of discount	-	-	(2,077)	(2,077)
<b>Balance at 31 December</b>	<b>161,774</b>	<b>18,937</b>	<b>368,205</b>	<b>548,916</b>

AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Receivables from finance lease</b>				
Balance at 1 January	12,064	-	265,561	277,625
New assets originated or purchased	11,601	-	-	11,601
Assets repaid	(4,002)	-	(10,682)	(14,684)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	(3,917)	-	3,917	-
Impact on period end ECL of exposures transferred between stages during the period and changes to models and inputs used for ECL calculations	-	-	(43,121)	(43,121)
Unwinding of discount	-	-	5,059	5,059
Recoveries	-	-	10,682	10,682
<b>Balance at 31 December</b>	<b>15,746</b>	<b>-</b>	<b>231,416</b>	<b>247,162</b>

(i) *Quality analysis of finance leases*

The following table provides information on the credit quality of receivables from finance leases as at 31 December 2020:

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Receivables from finance leases</b>				
- not overdue	11,959,564	91,744	89,915	12,141,223
- overdue less than 30 days	403,588	-	-	403,588
- overdue more than 90 days	-	-	488,695	488,695
<b>Total gross receivables from finance leases</b>	<b>12,363,152</b>	<b>91,744</b>	<b>578,610</b>	<b>13,033,506</b>
Credit loss allowance	(161,774)	(18,937)	(368,205)	(548,916)
<b>Total net receivables from finance leases</b>	<b>12,201,378</b>	<b>72,807</b>	<b>210,405</b>	<b>12,484,590</b>

The following table provides information on the credit quality of receivables from finance leases as at 31 December 2019:

	Stage 1 AMD'000	Stage 2 AMD'000	Stage 3 AMD'000	Total AMD'000
<b>Receivables from finance leases</b>				
- not overdue	5,577,779	-	-	5,577,779
- overdue less than 30 days	-	-	31,344	31,344
- overdue more than 90 days	-	-	297,729	297,729
<b>Total gross receivables from finance leases</b>	<b>5,577,779</b>	<b>-</b>	<b>329,073</b>	<b>5,906,852</b>
Credit loss allowance	(15,746)	-	(231,416)	(247,162)
<b>Total net receivables from finance leases</b>	<b>5,562,033</b>	<b>-</b>	<b>97,657</b>	<b>5,659,690</b>

**(ii) Concentration of receivables from finance leases**

As at 31 December 2020 the Bank has no customers whose balances exceed 10% of the Bank's equity (2019: nil).

**(iii) Analysis of collateral**

Receivables from finance lease are secured by real estate, equipment and vehicles. The following table provides information on the collateral pledged for the receivables from finance lease classified at Stage 3 as at 31 December 2020:

	Gross carrying amount	Estimated market value of collateral				Total collateral	Net exposure	Associated ECL
		Real estate	Vehicles	Other	Surplus			
<b>31 December 2020</b>								
Finance lease	578,610	39,293	154,020	76,078	(17,843)	251,548	327,062	368,205
<b>Total</b>	<b>578,610</b>	<b>39,293</b>	<b>154,020</b>	<b>76,078</b>	<b>(17,843)</b>	<b>251,548</b>	<b>327,062</b>	<b>368,205</b>

Receivables from finance lease are secured by real estate, equipment and vehicles. The following table provides information on the collateral pledged for the receivables from finance lease classified at Stage 3 as at 31 December 2019:

	Gross carrying amount	Estimated market value of collateral				Total collateral	Net exposure	Associated ECL
		Real estate	Vehicles	Other	Surplus			
<b>31 December 2019</b>								
Finance lease	329,073	-	126,500	-	-	126,500	202,573	231,416
<b>Total</b>	<b>329,073</b>	<b>-</b>	<b>126,500</b>	<b>-</b>	<b>-</b>	<b>126,500</b>	<b>202,573</b>	<b>231,416</b>

## 21 Property, equipment and intangible assets

AMD'000	Leasehold improvements	Computers and communication equipment	Fixtures and fittings	Motor vehicles	Intangible assets	Total
<b>Cost</b>						
Balance at 1 January 2020	4,759,362	7,643,528	2,506,026	303,730	3,151,700	18,364,346
Additions	116,029	767,617	54,212	-	1,037,870	1,975,728
Disposals/write-offs	(99,145)	(328,572)	(101,862)	-	(374,304)	(903,883)
Transfers	-	(186,395)	186,395	-	-	-
<b>Balance at 31 December 2020</b>	<b>4,776,246</b>	<b>7,896,178</b>	<b>2,644,771</b>	<b>303,730</b>	<b>3,815,266</b>	<b>19,436,191</b>
<b>Depreciation and amortization</b>						
Balance at 1 January 2020	1,545,436	3,616,602	605,485	114,429	1,320,000	7,201,952
Depreciation and amortization for the year	279,714	894,559	216,553	39,755	722,332	2,152,913
Disposals/write-offs	(10,120)	(215,036)	(68,490)	-	(365,564)	(659,210)
Transfers	-	(16,361)	16,361	-	-	-
<b>Balance at 31 December 2020</b>	<b>1,815,030</b>	<b>4,279,764</b>	<b>769,909</b>	<b>154,184</b>	<b>1,676,768</b>	<b>8,695,655</b>
<b>Carrying amount</b>						
<b>At 31 December 2020</b>	<b>2,961,216</b>	<b>3,616,414</b>	<b>1,874,862</b>	<b>149,546</b>	<b>2,138,498</b>	<b>10,740,536</b>
<b>AMD'000</b>						
	Leasehold improvements	Computers and communication equipment	Fixtures and fittings	Motor vehicles	Intangible assets	Total
<b>Cost</b>						
Balance at 1 January 2019	4,531,055	6,267,277	2,321,987	298,130	2,570,230	15,988,679
Additions	279,476	1,448,953	232,688	30,271	856,191	2,847,579
Disposals/write-offs	(51,169)	(72,702)	(48,649)	(24,671)	(274,721)	(471,912)
<b>Balance at 31 December 2019</b>	<b>4,759,362</b>	<b>7,643,528</b>	<b>2,506,026</b>	<b>303,730</b>	<b>3,151,700</b>	<b>18,364,346</b>
<b>Depreciation and amortization</b>						
Balance at 1 January 2019	1,278,411	2,847,926	458,661	98,710	1,064,634	5,748,342
Depreciation and amortization for the year	318,194	807,793	187,465	38,110	479,817	1,831,379
Disposals/write-offs	(51,169)	(39,117)	(40,641)	(22,391)	(224,451)	(377,769)
<b>Balance at 31 December 2019</b>	<b>1,545,436</b>	<b>3,616,602</b>	<b>605,485</b>	<b>114,429</b>	<b>1,320,000</b>	<b>7,201,952</b>
<b>Carrying amount</b>						
<b>At 31 December 2019</b>	<b>3,213,926</b>	<b>4,026,926</b>	<b>1,900,541</b>	<b>189,301</b>	<b>1,831,700</b>	<b>11,162,394</b>

## 22 Leases

The Bank leases assets such as head office, branch offices and other spaces. The lease of head office, branch office and other spaces typically run for a period of 10 to 20 years.

Information about leases for which the Bank is a lessee is presented below:

### (a) Right of use asset

	2020 AMD'000	2019 AMD'000
Balance at 1 January	11,235,119	10,984,619
Additions to right of use assets	192,695	74,839
Depreciation charge for the period	(943,483)	(1,027,215)
Lease contract modifications	159,560	1,202,876
<b>Balance at 31 December</b>	<b>10,643,891</b>	<b>11,235,119</b>

### (b) Amounts recognized in profit or loss

	2020 AMD'000	2019 AMD'000
Depreciation of right of use asset	943,483	1,027,215
Interest on lease liabilities	1,359,428	1,294,627

### (c) Amounts recognized in statement of cash flows

	2020 AMD'000	2019 AMD'000
Total cash outflow for leases	1,853,981	1,444,183

## 23 Other assets

	2020 AMD'000	2019 AMD'000
Receivables from unsettled transactions	1,839,832	2,043,477
Brokerage accounts	765,568	373,512
Restricted accounts with clearing houses	622,671	569,931
Credit loss allowance	(70,434)	(42,495)
<b>Total other financial assets at amortised cost</b>	<b>3,157,637</b>	<b>2,944,425</b>
Prepayments to suppliers	6,030,644	2,299,207
Standard bullions of precious metals	1,215,094	863,805
Inventories	194,032	188,858
Other	16,371	83,685
<b>Total other non-financial assets</b>	<b>7,456,141</b>	<b>3,435,555</b>
<b>Total other assets</b>	<b>10,613,778</b>	<b>6,379,980</b>

The following tables show reconciliations from the opening to the closing balances of the loss allowance for other financial assets for the years ended 31 December 2020 and 31 December 2019.

AMD'000	2020			Total
	Stage 1	Stage 2	Stage 3	
<b>Other financial assets at amortized cost</b>				
Balance at 1 January	4,343	467	37,685	42,495
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Net remeasurement of loss allowance	5,935	(123)	42,541	48,353
Write offs	-	-	(301,061)	(301,061)
Recoveries	-	-	280,647	280,647
<b>Balance at 31 December</b>	<b>10,278</b>	<b>344</b>	<b>59,812</b>	<b>70,434</b>

AMD'000	2019			Total
	Stage 1	Stage 2	Stage 3	
<b>Other financial assets at amortized cost</b>				
Balance at 1 January	14,884	209	3,405	18,498
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	(37,133)	37,133	-	-
Transfer to Stage 3	-	(37,359)	37,359	-
Net remeasurement of loss allowance	26,592	484	185,327	212,403
Write offs	-	-	(188,406)	(188,406)
<b>Balance at 31 December</b>	<b>4,343</b>	<b>467</b>	<b>37,685</b>	<b>42,495</b>

## 24 Deposits and balances from banks

	2020 AMD'000	2019 AMD'000
Loans from the Central Bank of Armenia	15,496,687	13,092,867
Loans and term deposits from commercial banks		
- With initial maturity period of less than 12 months	7,352,076	10,674,325
- With initial maturity period of more than 12 months	15,676,267	4,568,199
Liabilities for letters of credit	17,058,096	5,512,922
Vostro accounts	262,390	640,500
	<b>55,845,516</b>	<b>34,488,813</b>

According to the agreement the Central Bank of Armenia provides loans to the Bank, which in turn grants loans to qualifying borrowers. The monitoring and administration of the loans is performed by the “Directing Office of the “German Armenian Foundation” program”.

As at 31 December 2020 and 2019 the Bank has no counterparties except for the Central Bank of Armenia, whose balances exceed 10% of equity.

## 25 Current accounts and deposits from customers

	2020 AMD'000	2019 AMD'000
<b>Current accounts and demand deposits</b>		
- Individuals	90,671,553	77,232,696
- Legal entities	261,862,919	260,795,880
<b>Term deposits</b>		
- Individuals	157,045,702	171,586,444
- Legal entities	89,380,492	83,608,413
	<b>598,960,666</b>	<b>593,223,433</b>

As at 31 December 2020, the Bank maintained customer current accounts and deposit balances of AMD 1,102,140 thousand (2019: AMD 1,977,340 thousand) that serve as collateral for loans and credit related commitments granted by the Bank.

As at 31 December 2020, the Bank has two customers (31 December 2019: three customers) whose balances exceed 10% of equity. The gross value of these balances as 31 December 2020 is AMD 151,070,677 thousand (2019: AMD 144,761,622 thousand).

## 26 Debt securities issued

	2020 AMD'000	2019 AMD'000
Domestic bonds issued	77,966,049	50,000,346
Green bonds issued to international financial institutions	26,959,811	-
Promissory notes	1,990,453	4,572,709
	<b>106,916,313</b>	<b>54,573,055</b>

As at 31 December 2020 the Bank has issued and placed debt securities denominated in AMD and USD with nominal amount of AMD 22.1 billion and USD 105.7 million respectively (2019: AMD and USD denominated debt securities with nominal amount of AMD 8 billion and USD 86.7 million respectively). As at 31 December 2020 carrying value of the bonds is AMD 22,385,424 thousand and AMD 55,580,625 thousand accordingly (2019: AMD 8,125,943 thousand and AMD 41,874,403 thousand accordingly).

Bonds issued by the Bank are listed in Armenia Securities Exchange stock exchange.

In 2016 Bank placed USD denominated promissory notes with four Luxembourg-based funds via its investment manager ResponsAbility Investments AG in the amount of USD 20,000,000 with maturity in 2021. As at 31 December 2020 carrying value of the promissory Notes is AMD 1,990,453 thousand (2019: AMD 4,572,709 thousand).

In 2020 the Bank issued green bonds in the amount of EUR 42 million with interest rate 3.05% maturing on 26 November 2025. The green bonds are issued in close cooperation with FMO, the Dutch Entrepreneurial Development, that is also anchor investor in this transaction. The purpose of issued green bonds is financing green projects that contribute to environmental sustainability.



**(a) Reconciliation of movements of liabilities to cash flows arising from financing activities**

	2020 AMD'000	2019 AMD'000
<b>Balance at 1 January</b>	54,573,055	50,846,356
<b>Changes from financing cash flows</b>		
Sale of debt securities issued	61,954,944	21,864,967
Repayment of debt securities issued	(15,091,797)	(17,659,493)
<b>Total changes from financing cash flows</b>	<b>46,863,147</b>	<b>4,205,474</b>
<b>The effect of changes in foreign exchange rates</b>	<b>5,235,413</b>	<b>(564,912)</b>
<b>Other changes</b>		
Interest expense	3,880,180	3,123,159
Interest paid	(3,635,482)	(3,037,022)
<b>Balance at 31 December</b>	<b>106,916,313</b>	<b>54,573,055</b>

**27 Other borrowed funds and subordinated borrowings**

	2020 AMD'000	2019 AMD'000
Borrowings from international financial institutions	128,879,544	126,654,327
Borrowings from Armenian financial institutions	27,818	31,280
	<b>128,907,362</b>	<b>126,685,607</b>
Subordinated borrowings from international financial institutions	48,416,832	36,495,281
	<b>48,416,832</b>	<b>36,495,281</b>

**(a) Concentration of borrowings from international financial institutions**

As at 31 December 2020, the Bank has loans from five financial institutions (31 December 2019: five), whose balances exceed 10% of equity. These balances as at 31 December 2020 are AMD 133,062,388 thousand (31 December 2019: AMD 114,833,909 thousand).

**(b) Subordinated borrowing**

As at 31 December 2020 subordinated borrowing represents:

- Borrowing received from an unrelated party international financial institution (AMD 26,837,952 thousand) maturing on 11 January 2022.
- Borrowing received from other 2 financial institutions in the amount of AMD 5,139,002 thousand maturing on 15 January 2026, in the amount of AMD 8,546,505 thousand maturing on 15 January 2027, in the amount of AMD 262,890 thousand maturing on 3 January 2031 and in the amount of AMD 7,630,483 thousand maturing on 3 January 2031.

The Bank considers borrowings received as subordinated borrowings, if in case of bankruptcy, the repayment of the borrowing will be made after repayment in full of all other liabilities of the Bank.

**(c) Covenants**

The Bank is required to meet certain covenants in connection with borrowing agreements. The Bank was in compliance with all covenants as at 31 December 2020 and 2019.

**(d) Reconciliation of movements of liabilities to cash flows arising from financing activities**

'000 AMD	Other borrowed funds	Subordinated borrowings
<b>Balance at 1 January 2020</b>	126,685,607	36,495,281
<b>Changes from financing cash flows</b>		
Receipt	22,405,950	7,280,620
Repayments	(33,524,720)	-
<b>Total changes from financing cash flows</b>	<b>(11,118,770)</b>	<b>7,280,620</b>
<b>The effect of changes in foreign exchange rates</b>	<b>13,370,552</b>	<b>4,994,383</b>
<b>Other changes</b>		
Interest expense	5,560,007	2,977,669
Interest paid	(5,590,034)	(3,331,121)
<b>Balance at 31 December 2020</b>	<b>128,907,362</b>	<b>48,416,832</b>

'000 AMD	Other borrowed funds	Subordinated borrowings
<b>Balance at 1 January 2019</b>	120,913,209	50,414,125
<b>Changes from financing cash flows</b>		
Receipt	36,670,697	2,402,111
Repayments	(28,146,725)	(15,346,760)
<b>Total changes from financing cash flows</b>	<b>8,523,972</b>	<b>(12,944,649)</b>
<b>The effect of changes in foreign exchange rates</b>	<b>(2,887,489)</b>	<b>(564,649)</b>
<b>Other changes</b>		
Interest expense	6,198,375	3,778,109
Interest paid	(6,062,460)	(4,187,655)
<b>Balance at 31 December 2019</b>	<b>126,685,607</b>	<b>36,495,281</b>

## 28 Other liabilities

	2020 AMD'000	2019 AMD'000
Payables to staff	2,452,591	3,433,379
Payables in transit	1,795,366	1,262,818
Financial liabilities related to factoring contracts	837,651	954,480
Tarde payables	656,800	995,216
Payables to deposit guarantee fund	152,325	176,713
Other payables	246,338	1,438,284
<b>Total other financial liabilities</b>	<b>6,141,071</b>	<b>8,260,890</b>
Other taxes payable	1,128,154	305,946
Replenishment of regulatory capital not yet approved by CBA	-	95,484
Deferred income	29,362	3,003
<b>Total other non-financial liabilities</b>	<b>1,157,516</b>	<b>404,433</b>
<b>Total other liabilities</b>	<b>7,298,587</b>	<b>8,665,323</b>

## 29 Amounts payable under repurchase agreements

	2020 AMD'000	2019 AMD'000
Amounts payable to the Central Bank of Armenia	20,005,910	-
<b>Total amounts payable under reverse repurchase agreements</b>	<b>20,005,910</b>	<b>-</b>

### (a) Concentration of amounts payable under repurchase agreements

As at 31 December 2020, the Bank has no counterparty except for the Central Bank of Armenia (2019: no counterparty) whose balances exceed 10% of equity.

## 30 Share capital and reserves

### (a) Issued capital and share premium

As at 31 December 2020 the authorized, issued and outstanding share capital comprises 116,834 ordinary shares (2019: 116,710). All shares have a nominal value of AMD 320 thousand and are fully paid.

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at annual and general meetings of the Bank.

In 2020 the Bank issue additional 124 shares at par value of AMD 320,000 (2019: 146 shares at par value AMD 320,000) and placement price of AMD 770,031 (2019: AMD 599,687). In 2020 and 2019 all of the shares issued were fully purchased by ESPS Holding Limited.

### (b) Nature and purpose of reserves

#### *Revaluation reserve for investment securities*

The revaluation reserve for investment securities comprises the cumulative net change in the fair value of investment securities measured at FVOCI, until the assets are derecognized or impaired.

### (c) Dividends

Dividends payable are restricted to the maximum retained earnings of the Bank, which are determined according to legislation of the Republic of Armenia.

The Bank did not declare and pay dividends in 2020 (2019: declared and paid dividends amounted to AMD 1,050,000 thousand).

## **31 Risk management**

Management of risk is fundamental to the business of banking and is an essential element of the Bank's operations. The major risks faced by the Bank are those related to market risk, credit risk and liquidity risk.

### **(a) Risk management policies and procedures**

The risk management policies aim to identify, analyse and manage the risks faced by the Bank, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice.

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The Management Board has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

The Risk Management Center is responsible for monitoring and implementation of risk mitigation measures and making sure that the Bank operates within the established risk parameters. The Head of the Risk Management Center is responsible for the overall risk management, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. He reports directly to the Management Board and indirectly to the Board of Directors.

Credit, market and liquidity risks both at the portfolio and transactional levels are managed and controlled through a system of Credit Committees and an Asset and Liability Management Committee (ALCO). In order to facilitate efficient and effective decision-making, the Bank has established a hierarchy of credit committees depending on the type and amount of the exposure.

Both external and internal risk factors are identified and managed throughout the organisation. Particular attention is given to identifying the full range of risk factors and determination of the level of assurance over the current risk mitigation procedures. Apart from the standard credit and market risk analysis, the Risk Management Center monitors financial and non-financial risks by holding regular meetings with operational units in order to obtain expert judgments in their areas of expertise.

### **(b) Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimizing the return on risk.

Overall authority for market risk is vested in the ALCO, which is chaired by the General Director. Market risk limits are approved by the Management Board based on recommendations of the Risk Management Center.

The Bank manages its market risk by setting open position limits in relation to financial instruments, interest rate maturity and currency positions. These are monitored on a regular basis and reviewed and approved by the Management Board.

In addition, the Bank uses a wide range of stress tests to model the financial impact of a variety of exceptional market scenarios on individual trading portfolios and the Bank's overall position. Stress tests provide an indication of the potential size of losses that could arise in extreme conditions.

(i) **Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Bank is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

**Average effective interest rates**

The table below displays average interest rates for interest earning assets and interest-bearing liabilities as at 31 December 2020 and 31 December 2019. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

	2020			2019		
	Average effective interest rate, %			Average effective interest rate, %		
	AMD	USD	Other currencies	AMD	USD	Other currencies
<b>Interest earning assets</b>						
Investment securities measured at fair value through profit or loss	8.15%	7.1%	3.4%	9.5%	6.7%	4.8%
Investment securities measured at fair value through other comprehensive income	8.69%	7.64%	-	10.2%	7.5%	-
Investment securities measured at amortized cost	7.82%	-	-	8.6%	6.2%	-
Loans and advances to banks	-	6.2%	-	-	5.3%	-
Amounts receivable under reverse repurchase agreements	6.6%	3.6%	-	6.1%	3.4%	0.5%
Loans and advances to customers	11.78%	7.95%	6.17%	12.7%	8.9%	6.2%
Receivables from finance leases	10.8%	7.1%	5.8%	13.9%	7.9%	6.5%
Receivables from factoring	12.0%	8.5%	5.9%	14.2%	8.8%	6.1%
Receivables from letter of credit	-	4.8%	4.4%	-	8.7%	5.3%
<b>Interest bearing liabilities</b>						
Deposits and balances from banks	6.26%	2.12%	0.49%	6.5%	2.2%	1.7%
Amounts payable under reverse repurchase agreements	5.41%	-	-	-	-	-
Term deposits from customers	8.75%	3.55%	1.48%	9.0%	4.1%	1.8%
Debt securities issued	9.53%	5.03%	3.05%	9.7%	5.2%	-
Subordinated borrowings	-	3.64%	6.26%	-	10.2%	6.3%
Other borrowed funds	8.04%	3.00%	2.77%	8.4%	5.0%	2.8%

### ***Interest rate sensitivity analysis***

The management of interest rate risk, based on an interest rate gap analysis, is supplemented by monitoring the sensitivity of financial assets and liabilities. An analysis of the sensitivity of net profit or loss and equity (net of taxes) to changes in interest rates (repricing risk), based on a simplified scenario of a 100 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities, except for interest bearing cash and cash equivalents and current accounts and demand deposits from customers, and existing as at 31 December 2020 and 2019, is as follows:

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
100 bp parallel rise	(461,000)	(1,049,753)
100 bp parallel fall	461,000	1,049,753

An analysis of the sensitivity of equity as a result of changes in the fair value of financial instruments at fair value through other comprehensive income, based on positions existing as at 31 December 2020 and 2019 and a simplified scenario of a 100 bp symmetrical fall or rise in all yield curves, is as follows:

	<b>2020</b>	<b>2019</b>
	<b>Equity</b>	<b>Equity</b>
	<b>AMD'000</b>	<b>AMD'000</b>
100 bp parallel rise	(307,040)	(315,398)
100 bp parallel fall	307,040	315,398

### ***Currency risk***

The Bank has assets and liabilities denominated in several foreign currencies.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates. Although the Bank hedges its exposure to currency risk, such activities do not qualify as hedging relationships in accordance with IFRS.

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2020.

	<b>USD</b>	<b>EUR</b>	<b>Other</b>	<b>Total</b>
	<b>AMD'000</b>	<b>AMD'000</b>	<b>currencies</b>	<b>AMD'000</b>
	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>	<b>AMD'000</b>
<b>ASSETS</b>				
Cash and cash equivalents	156,408,740	22,510,097	4,394,666	183,313,503
Investment securities at fair value through profit or loss	2,928,048	87,445	-	3,015,493
Investment securities at fair value through other comprehensive income	2,863,402	-	-	2,863,402
Loans and advances to banks	28,213,458	5,003,217	32,050	33,248,725
Amounts receivable under reverse repurchase agreements	7,699,295	-	-	7,699,295
Loans and advances to customers	311,549,981	129,309,804	2,026,516	442,886,301
Receivables from letters of credit	5,069,483	7,734,594	-	12,804,077
Receivables from finance leases	2,995,076	4,737,101	-	7,732,177
Receivables from factoring	7,162,697	3,603,282	10,376	10,776,355
Other financial assets	1,807,199	79,843	35,341	1,922,383
<b>Total assets</b>	<b>526,697,379</b>	<b>173,065,383</b>	<b>6,498,949</b>	<b>706,261,711</b>

	USD AMD'000	EUR AMD'000	Other currencies AMD'000	Total AMD'000
<b>LIABILITIES</b>				
Investment securities at fair value through profit or loss	424,588	-	-	424,588
Deposits and balances from banks	30,251,908	10,012,647	707	40,265,262
Current accounts and deposits from customers	345,067,858	67,547,624	7,825,550	420,441,032
Debt securities issued	57,571,078	26,959,811	-	84,530,889
Subordinated borrowings	34,731,325	13,685,507	-	48,416,832
Other borrowed funds	72,121,984	44,120,072	-	116,242,056
Other financial liabilities	857,489	609,531	45,017	1,512,037
<b>Total liabilities</b>	<b>541,026,230</b>	<b>162,935,192</b>	<b>7,871,274</b>	<b>711,832,696</b>
<b>Net position</b>	<b>(14,328,851)</b>	<b>10,130,191</b>	<b>(1,372,325)</b>	<b>(5,570,985)</b>
Effect of derivatives	6,724,532	(16,668,860)	21,182	(9,923,146)
<b>Net position</b>	<b>(7,604,319)</b>	<b>(6,538,669)</b>	<b>(1,351,143)</b>	<b>(15,494,131)</b>

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2019.

	USD AMD'000	EUR AMD'000	Other currencies AMD'000	Total AMD'000
<b>ASSETS</b>				
Cash and cash equivalents	31,370,523	136,945,002	5,668,474	173,983,999
Investment securities at fair value through profit or loss	1,788,708	45,873	-	1,834,581
Investment securities at fair value through other comprehensive income	3,353,097	-	-	3,353,097
Investment securities at amortized cost	2,542,987	-	-	2,542,987
Loans and advances to banks	20,101,586	4,824,324	-	24,925,910
Amounts receivable under reverse repurchase agreements	1,346,506	7,524,129	-	8,870,635
Loans and advances to customers	328,225,481	80,824,999	1,740,067	410,790,547
Receivables from letters of credit	1,574,039	3,472,163	-	5,046,202
Receivables from finance leases	1,994,946	948,658	-	2,943,604
Receivables from factoring	6,902,267	3,015,623	2,985	9,920,875
Other financial assets	1,761,925	29,107	57,915	1,848,947
<b>Total assets</b>	<b>400,962,065</b>	<b>237,629,878</b>	<b>7,469,441</b>	<b>646,061,384</b>
<b>LIABILITIES</b>				
Deposits and balances from banks	13,556,167	4,869,901	1,018,093	19,444,161
Current accounts and deposits from customers	361,523,559	63,486,589	7,214,487	432,224,635
Debt securities issued	46,447,112	-	-	46,447,112
Subordinated borrowings	25,027,671	11,467,610	-	36,495,281
Other borrowed funds	74,938,072	36,480,965	-	111,419,037
Other financial liabilities	1,292,686	450,630	18,164	1,761,480
<b>Total liabilities</b>	<b>522,785,267</b>	<b>116,755,695</b>	<b>8,250,744</b>	<b>647,791,706</b>
<b>Net position</b>	<b>(121,823,202)</b>	<b>120,874,183</b>	<b>(781,303)</b>	<b>(1,730,322)</b>
Effect of derivatives	118,470,708	(122,495,280)	(239,651)	(4,264,223)
<b>Net position</b>	<b>(3,352,494)</b>	<b>(1,621,097)</b>	<b>(1,020,954)</b>	<b>(5,994,545)</b>

A weakening of the AMD, as indicated below, against the following currencies at 31 December 2020 and 2019, would have increased (decreased) equity and profit and loss by the amounts shown below. This analysis is on net of tax basis, and is based on foreign currency exchange rate variances that the Bank considers to be reasonably possible at the end of the reporting period. The income (expense) from variance in foreign currency exchange rates is non-taxable (non-deductible). The analysis assumes that all other variables, in particular interest rates, remain constant.

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
10% appreciation of USD against AMD	(760,432)	(335,249)
10% appreciation of EUR against AMD	(653,867)	(162,110)

A strengthening of the AMD against the above currencies at 31 December 2020 and 2019 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remained constant.

### (c) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank has policies and procedures for the management of credit exposures (both for recognised financial assets and unrecognised contractual commitments), including guidelines to limit portfolio concentration and the establishment of a Credit Committee and Risk Management Center, which actively monitor credit risk. The credit policy is reviewed and approved by the Management Board.

The credit policy establishes:

- procedures for review and approval of loan credit applications;
- methodology for the credit assessment of borrowers (legal entities and individuals);
- methodology for the credit assessment of counterparties, issuers and insurance companies
- methodology for the evaluation of collateral;
- credit documentation requirements;
- procedures for the ongoing control and monitoring of loans and other credit exposures.

Legal entity loan credit applications are originated by the relevant client managers and are then passed on to the Loan Department, which is responsible for the loan portfolio of legal entities. Analysis reports are based on a structured analysis focusing on the customer's business and financial performance. The loan credit application and the report are then independently reviewed by the Risk Management Center and a second opinion is given accompanied by a verification that credit policy requirements are met. The Credit Committee reviews the loan credit application on the basis of submissions by the Loan Department. Individual transactions are also reviewed by the Legal department depending on the specific risks and pending final approval of the Credit Committee.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. Loans to individuals credit applications are reviewed by the Retail Lending Subdivisions.

Apart from individual customer analysis, the credit portfolio is assessed by the Risk Management Center with regard to credit concentration and market risks.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets on the statement of financial position and unrecognised contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.



Collateral generally is not held against claims under derivative financial instruments, investments in securities, and loans and advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activities.

For the analysis of collateral held against loans and advances to customers and concentration of credit risk in respect of loans and advances to customers refer to Note 20.

The maximum exposure to credit risk from unrecognised contractual commitments at the reporting date is presented in Note 33.

### ***Covid-19***

To assess the implication of Covid-19 on the credit quality of loans and advance to customers, the Bank has separately analysed its portfolios of loans to corporate customers and loans to retail customers.

Loans to corporate customers were assessed individually, to identify whether the implications of Covid-19 have led to significant increase in credit risk of the borrowers. For the purposes of assessment, the Bank has considered the following factors:

- magnitude/scale of loan restructuring due to Covid-19;
- borrower's equity position;
- collateralization of the loan;
- payments pattern of the borrowings subsequent to restructuring;
- whether the borrower operates in the sectors heavily affected by Covid-19;
- lengths of the economy lockdown imposed by the Government

Loans to retail customers have been analysed on collective basis, based on the overdue pattern.

### ***Impairment assessment***

From 1 January 2018, the Bank calculates ECL based on several probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive. The mechanics of the ECL calculations are outlined below and the key elements are as follows:

- |     |   |
|-----|---|
| PD  | The <i>Probability of Default</i> is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.  |
| EAD | The <i>Exposure at Default</i> is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments. |
| LGD | The <i>Loss Given Default</i> is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.        |

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12mECL). The 12mECL is the portion of LTECL that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECL and 12mECL are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments.

The Bank has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. Based on the above process, the Bank groups its loans into Stage 1, Stage 2, Stage 3 and POCI, as described below:

- Stage 1: When loans are first recognised, the Bank recognises an allowance based on 12mECL. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2.
- Stage 2: When a loan has shown a significant increase in credit risk since origination, the Bank records an allowance for the LTECL. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3.
- Stage 3: Loans considered credit-impaired. The Bank records an allowance for the LTECL.
- POCI: Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest revenue is subsequently recognised based on a credit-adjusted EIR. ECL are only recognised or released to the extent that there is a subsequent change in the lifetime expected credit losses.

### ***Definition of default***

The Bank considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 90 days past due on its contractual payments.

As a part of a qualitative assessment of whether a customer is in default, the Bank also considers a variety of instances that may indicate unlikeliness to pay, based on management's judgment. When such events occur, the Bank carefully considers whether the event should result in treating the customer as defaulted and therefore assessed as Stage 3 for ECL calculations or whether Stage 2 is appropriate.

### ***PD estimation process***

#### *Treasury and interbank relationships*

The Bank's treasury and interbank relationships and counterparties comprise financial services institutions, banks, broker-dealers, exchanges and clearing-houses. For these relationships, the Bank analyses publicly available information such as financial information and other external data, e.g., the external ratings.

### *Loans and advances to customers*

#### Bucketing

The Bank does not have internal credit rating system implemented for corporate customers, which can be used in PD estimation. The following portfolios are segregated by the Bank.

- corporate loans;
- consumer loans;
- mortgages loans.

PDs for loans and advances to customers are based on historic information are calculated through probability transition matrices, based on historical information on ageing of the loan portfolios. The probabilities are calculated as the share of loans transferring between overdue categories from the total number at the beginning of the period. In calculation of PDs the Bank considers forward looking macroeconomic parameters that had material impact on the probability of default.

#### ***Exposure at default***

The exposure at default (EAD) represents the gross carrying amount of the financial instruments subject to the impairment calculation, addressing both the client's ability to increase its exposure while approaching default and potential early repayments too. To calculate the EAD for a Stage 1 loan, the Bank assesses the possible default events within 12 months for the calculation of the 12mECL. For Stage 2, Stage 3 and POCI financial assets, the exposure at default is considered for events over the lifetime of the instruments.

For Stage 3 and POCI financial assets exposure at default is equal to the balance amount of the loans.

EAD is derived from the historical behaviour of amortized costs of defaulted loans before the date when the default has occurred.

#### ***Loss given default***

For Stage 1 loans to customers, as well as for individually not significant Stage 2 and Stage 3 exposures, the Bank calculated LGD on portfolio level. The Bank uses historical information on recoveries after the default date for all defaulted loans for LGD calculation purposes. All cash flow information is collected after the default date and discounted to the date of default using effective interest rate of each loan. Cash flow information includes all kind of cash received from defaulted loans (cash received from repayment of loans, cash received from guarantor, cash received from sale of collateral, etc.). For individually significant Stage 2 and Stage 3 exposures the Bank calculates LDG individually considering expected cash, including cash flows from realization of collateral.

#### ***Significant increase in credit risk***

The Bank has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition. The main criterion used by the Bank is the information on overdue days of the loans. The Bank concludes that there is a significant risk in credit risk of the assets, when payments related to that assets are past due for more than 30 days.

The Bank's management also considers the following factors to determine whether there is an increase in credit risk:

- overdue days of the borrower in other financial institutions in Armenia.
- significant difficulties in the financial conditions of the borrower.
- renegotiation of the loan terms resulting from deterioration of the borrower's financial position.
- deterioration of macroeconomic indicators and their possible effect on the borrower's financial performance.

### ***Forward-looking information and multiple economic scenarios***

In its ECL models, the Bank relies on a broad range of macroeconomic indicators as forward-looking information, such as:

- consumer price index;
- USD/AMD exchange rate;
- RUR/AMD exchange rate;
- volumes of export;
- volumes of import.

The Bank obtains the forecasts of macroeconomic data from third party source (Economic Intelligence Unit). Experts of the Bank's Credit Risk Department determine the weights attributable to the multiple scenarios. The table shows the values of the key macroeconomic indicators/assumptions used in each of the scenarios for the ECL calculations.

<i>Key drivers</i>	<b>ECL scenario</b>	<b>Assigned probabilities, %</b>	<b>2021</b>	<b>2022</b>
CPI index	Upside	20%	101.221	99.221
	Base case	50%	104.100	102.100
	Downside	30%	106.979	104.979
USD/AMD exchange rate	Upside	20%	439.5155	442.8155
	Base case	50%	487.1000	490.4000
	Downside	30%	534.6845	537.9845
RUR/AMD exchange rate	Upside	20%	9.3909	9.5709
	Base case	50%	6.8000	6.9800
	Downside	30%	4.2091	4.3891
Export, AMD million	Upside	20%	3,452.56	3,880.56
	Base case	50%	2,911.00	3,339.00
	Downside	30%	2,369.44	2,797.44
Import, AMD million	Upside	20%	5,828.09	6,530.09
	Base case	50%	5,165.00	5,867.00
	Downside	30%	4,501.90	5,203.90

Along with baseline forecasts (with 50% probability of occurrence) listed in the table above, additionally, the Bank uses shocked macroeconomic variables to calculate the ECL under the optimistic (with 20% probability of occurrence) and pessimistic (30% probability of occurrence) scenarios. These rates are weighted to form final ECL rates. In 2019 the Bank had applied the following weights for the scenarios: 60% probability of occurrence of baseline scenario, 20% probability of occurrence of both optimistic and pessimistic scenarios. The Bank has adjusted the weights of the scenarios in 2020 to reflect the Covid-19 and Nagorno Karabakh military conflict implications. Following the implications of Covid-19 and Nagorno Karabakh military conflict the PDs at Stage 1 have increased by 0.92% points for corporate loans, by 0.37%-0.66% for retail loans.

### ***Offsetting financial assets and financial liabilities***

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Bank's statement of financial position; or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the statement of financial position.

The similar agreements include derivative clearing agreements, global master repurchase agreements, and global master securities lending agreements. Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements and securities borrowing and lending agreements. Financial instruments such as loans and deposits are not disclosed in the table below unless they are offset in the statement of financial position.

The Bank receives and accepts collateral in the form of marketable securities in respect of sale and repurchase, and reverse sale and repurchase agreements.

Such collateral is subject to the standard industry terms. This means that securities received/given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty's failure to post collateral.

The above arrangements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Bank or the counterparties. In addition, the Bank and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2020:

## AMD'000

Types of financial assets/liabilities	Gross amounts of recognised financial asset/liability	Gross amount of recognised financial liability/asset offset in the statement of financial position	Net amount of financial assets/liabilities presented in the statement of financial position	Related amounts not offset in the statement of financial position	
				Financial instruments	Net amount
Amounts receivable under reverse repurchase agreements	17,258,217	-	17,258,217	(17,258,217)	-
<b>Total financial assets</b>	<b>17,258,217</b>	<b>-</b>	<b>17,258,217</b>	<b>(17,258,217)</b>	<b>-</b>
Amounts payable under repurchase agreements	(20,005,910)	-	(20,005,910)	(20,005,910)	-
<b>Total financial liabilities</b>	<b>(20,005,910)</b>	<b>-</b>	<b>(20,005,910)</b>	<b>(20,005,910)</b>	<b>-</b>

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2019:

## AMD'000

Types of financial assets/liabilities	Gross amounts of recognised financial asset/liability	Gross amount of recognised financial liability/asset offset in the statement of financial position	Net amount of financial assets/liabilities presented in the statement of financial position	Related amounts not offset in the statement of financial position	
				Financial instruments	Net amount
Amounts receivable under reverse repurchase agreements	23,549,559	-	23,549,559	(23,549,559)	-
<b>Total financial assets</b>	<b>23,549,559</b>	<b>-</b>	<b>23,549,559</b>	<b>(23,549,559)</b>	<b>-</b>
Amounts payable under repurchase agreements	-	-	-	-	-
<b>Total financial liabilities</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the statement of financial position that are disclosed in the above tables are measured in the statement of financial position on the amortized cost basis.

**(d) Liquidity risk**

Liquidity risk is the risk that the Bank may encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Bank maintains liquidity management with the objective of ensuring that funds will be available at all times to honor all cash flow obligations as they become due. The liquidity policy is reviewed and approved by the Board of Directors.

The Bank seeks to actively support a diversified and stable funding base comprising long-term and short-term loans from other banks and international financial organisations, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements.

The liquidity management policy requires:

- projecting cash flows by major currencies and considering the level of liquid assets necessary in relation thereto;
- maintaining a diverse range of funding sources;
- managing the concentration and profile of debts;
- maintaining debt financing plans;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any interruption to cash flow;
- maintaining liquidity and funding contingency plans;
- monitoring liquidity ratios against regulatory requirements.

The Assets and Liabilities Department receives information from structural subdivisions regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Assets and Liabilities Department then provides for an adequate portfolio of short-term liquid assets to be maintained, largely made up of short-term liquid trading securities, loans and advances to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained. The daily liquidity position is monitored and regular liquidity stress testing under a variety of scenarios covering both normal and more severe market conditions is performed by the Assets and Liabilities Department. Under the normal market conditions, liquidity reports covering the liquidity position are presented to senior management on a weekly basis. Decisions on liquidity management are made by ALCO and implemented by the Assets and Liabilities Department.

The following tables show the undiscounted cash flows on financial liabilities and credit-related commitments on the basis of their earliest possible contractual maturity. The total gross outflow disclosed in the tables is the contractual, undiscounted cash flow on the financial liability or credit related commitment. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee can be called. Repayments which are subject to notice are treated as if notice were to be given immediately, except current accounts and on demand deposits from customers which are stated at expected maturities. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

The maturity analysis for financial liabilities as at 31 December 2020 is as follows:

AMD'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	From 1 to 5 years	More than 5 years	Total gross amount outflow	Carrying amount
<b>Financial liabilities</b>								
Deposits and balances from banks	671,173	9,788,969	2,140,395	10,044,487	27,041,389	8,879,204	58,565,617	55,845,516
Amount payable under purchase agreements	20,005,910	-	-	-	-	-	20,005,910	20,005,910
Current accounts and deposits from customers	377,784,438	33,918,155	62,517,276	102,828,820	29,500,256	31,671	606,580,616	598,960,666
Debt securities issued	289,902	1,809,383	9,345,396	13,882,209	92,369,439	-	117,696,329	106,916,313
Subordinated borrowings	382,925	246,845	429,396	1,047,523	32,043,921	24,811,934	58,533,577	48,416,832
Other borrowed funds	44,891	2,169,847	25,886,044	24,629,226	81,521,573	2,234,003	136,485,584	128,907,362
Lease liability	381,931	78,286	460,217	920,433	6,526,415	16,143,973	24,511,255	11,231,832
<b>Total financial liabilities</b>	<b>399,561,170</b>	<b>48,011,485</b>	<b>100,349,757</b>	<b>153,352,698</b>	<b>269,002,993</b>	<b>52,100,785</b>	<b>1,022,378,888</b>	<b>970,284,431</b>
<b>Credit related commitments</b>	<b>63,218,127</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>63,218,127</b>	<b>63,218,127</b>

The maturity analysis for financial liabilities as at 31 December 2019 is as follows:

AMD'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	From 1 to 5 years	More than 5 years	Total gross amount outflow	Carrying amount
<b>Financial liabilities</b>								
Deposits and balances from banks	7,423,237	382,500	5,422,238	2,996,415	17,722,515	3,279,917	37,226,822	34,488,813
Current accounts and deposits from customers	356,185,087	34,927,937	72,038,201	107,275,162	31,440,265	70,768	601,937,420	593,223,433
Debt securities issued	4,906,704	654,511	3,054,746	6,087,421	40,713,121	-	55,416,503	54,573,055
Subordinated borrowings	1,143,339	-	357,153	1,579,947	30,511,336	12,653,304	46,245,079	36,495,281
Other borrowed funds	2,003,027	3,557,813	6,747,436	13,957,126	109,942,627	4,681,113	140,889,142	126,685,607
Lease liability	379,639	77,107	456,749	913,491	6,648,388	17,548,888	26,024,262	11,373,257
<b>Total financial liabilities</b>	<b>372,041,033</b>	<b>39,599,868</b>	<b>88,076,523</b>	<b>132,809,562</b>	<b>236,978,252</b>	<b>38,233,990</b>	<b>907,739,228</b>	<b>856,839,446</b>
<b>Credit related commitments</b>	<b>36,452,296</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>36,452,296</b>	<b>36,452,296</b>

Included in due to customers in the table above and in the table below are term deposits of individuals. In accordance with the legislation of the Republic of Armenia, the Bank is obliged to repay term deposits of individuals upon demand of a depositor, forfeiting the accrued interest. These deposits are classified in the table above in accordance with their stated maturity dates. The classification of these deposits in accordance with their stated maturity dates is presented below:

	2020 AMD'000	2019 AMD'000
Demand and less than 1 month	15,504,582	15,654,242
From 1 to 3 months	22,458,045	21,331,283
From 3 to 6 months	28,460,763	32,823,920
From 6 to 12 months	72,668,859	84,317,753
More than 1 year	17,953,453	17,459,245
	<b>157,045,702</b>	<b>171,586,444</b>

The table below shows an analysis, by expected maturities, of the amounts recognised in the statement of financial position as at 31 December 2020:

AMD'000	<b>Demand and less than 1 month</b>	<b>From 1 to 3 months</b>	<b>From 3 to 12 months</b>	<b>From 1 to 5 years</b>	<b>More than 5 years</b>	<b>No maturity</b>	<b>Overdue</b>	<b>Total</b>
<b>ASSETS</b>								
Cash and cash equivalents	234,412,812	-	-	-	-	-	-	234,412,812
Financial instruments at fair value through profit or loss	52,946	479,885	1,563,706	6,095,657	1,284,372	-	-	9,476,566
Investment securities at fair value through other comprehensive income	-	32,306	2,492,014	6,638,866	1,961,850	82,965	-	11,208,001
Debt securities at amortized cost	-	4,494,005	11,658,102	23,599,731	11,785,455	-	-	51,537,293
Loans and advances to banks	-	1,836,523	-	528,866	-	33,158,420	-	35,523,809
Amounts receivable under reverse repurchase agreements	17,258,217	-	-	-	-	-	-	17,258,217
Loans and advances to customers	28,948,628	35,955,332	104,829,225	307,555,342	160,860,344	-	21,725,634	659,874,505
Receivables from letters of credit	30,071	4,899,987	3,349,425	4,524,594	-	-	-	12,804,077
Receivables from finance leases	297,048	508,848	2,238,398	8,550,502	728,961	-	160,833	12,484,590
Receivables from factoring	110,107	4,221,344	7,000,900	-	-	-	-	11,332,351
Property, equipment and intangible assets	-	-	-	-	-	10,740,536	-	10,740,536
Right of use asset	-	-	-	-	-	10,643,891	-	10,643,891
Deferred tax asset	-	-	1,028,409	-	-	-	-	1,028,409
Reposessed assets	-	-	-	-	-	1,823,888	-	1,823,888
Other assets	2,549,148	194,624	6,028,531	-	-	1,841,475	-	10,613,778
<b>Total assets</b>	<b>283,658,977</b>	<b>52,622,854</b>	<b>140,188,710</b>	<b>357,493,558</b>	<b>176,620,982</b>	<b>58,291,175</b>	<b>21,886,467</b>	<b>1,090,762,723</b>
<b>LIABILITIES</b>								
Financial instruments at fair value through profit or loss	13,465	74,373	8,013	408,561	-	-	-	504,412
Amounts payable under repurchase agreements	20,005,910	-	-	-	-	-	-	20,005,910
Deposits and balances from banks	665,161	9,770,834	11,403,483	25,113,016	8,893,022	-	-	55,845,516
Current accounts and deposits from customers	283,685,459	51,887,128	194,398,418	68,964,206	25,455	-	-	598,960,666
Debt securities issued	201,919	1,367,669	19,282,112	86,064,613	-	-	-	106,916,313
Subordinated borrowings	352,429	133,162	35,022	26,278,835	21,617,384	-	-	48,416,832
Other borrowed funds	44,820	1,794,210	47,750,301	77,208,100	2,109,931	-	-	128,907,362
Current tax liability	-	-	2,610,472	-	-	-	-	2,610,472
Lease liability	43,445	94,841	394,153	1,853,007	8,846,386	-	-	11,231,832
Provision for commitments	359,219	-	-	-	-	-	-	359,219
Other liabilities	2,694,114	1,595,189	3,009,284	-	-	-	-	7,298,587
<b>Total liabilities</b>	<b>308,065,941</b>	<b>66,717,406</b>	<b>278,891,258</b>	<b>285,890,338</b>	<b>41,492,178</b>	<b>-</b>	<b>-</b>	<b>981,057,121</b>
<b>Net position</b>	<b>(24,406,964)</b>	<b>(14,094,552)</b>	<b>(138,702,548)</b>	<b>71,603,220</b>	<b>135,128,804</b>	<b>58,291,175</b>	<b>21,886,467</b>	<b>109,705,602</b>

The maturity analysis in the table above reflects the historical behavior and actual repayment pattern of current accounts from customers.



The table below shows an analysis, by expected maturities, of the amounts recognised in the statement of financial position as at 31 December 2019:

AMD'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	More than 5 years	No maturity	Overdue	Total
<b>ASSETS</b>								
Cash and cash equivalents	247,353,690	-	-	-	-	-	-	247,353,690
Financial instruments at fair value through profit or loss	73,561	79,022	1,038,564	4,535,502	2,528,957	-	-	8,255,606
Investment securities at fair value through other comprehensive income	-	90,547	808,703	5,970,379	3,909,460	69,896	-	10,848,985
Debt securities at amortized cost	-	123,001	11,113,364	17,540,179	4,734,346	-	-	33,510,890
Loans and advances to banks	-	-	1,675,211	-	-	25,339,429	-	27,014,640
Amounts receivable under reverse repurchase agreements	20,528,933	3,020,626	-	-	-	-	-	23,549,559
Loans and advances to customers	15,704,060	37,817,854	95,597,883	261,472,206	142,038,626	-	11,704,607	564,335,236
Receivables from letters of credit	57,104	166,237	941,852	3,881,009	-	-	-	5,046,202
Receivables from finance leases	19,361	222,207	989,947	3,591,396	736,957	-	99,822	5,659,690
Receivables from factoring	3,768,376	2,546,638	4,385,757	-	-	-	-	10,700,771
Property, equipment and intangible assets	-	-	-	-	-	11,162,394	-	11,162,394
Right of use asset	-	-	-	-	-	11,235,119	-	11,235,119
Reposessed assets	-	-	-	-	-	3,028,455	-	3,028,455
Other assets	2,080,176	189,450	2,672,652	-	-	1,437,702	-	6,379,980
<b>Total assets</b>	<b>289,585,261</b>	<b>44,255,582</b>	<b>119,223,933</b>	<b>296,990,671</b>	<b>153,948,346</b>	<b>52,272,995</b>	<b>11,804,429</b>	<b>968,081,217</b>
<b>LIABILITIES</b>								
Derivative financial liabilities	35,314	-	-	-	-	-	-	35,314
Deposits and balances from banks	7,413,097	363,086	16,029,223	7,670,584	3,012,823	-	-	34,488,813
Current accounts and deposits from customers	309,442,880	49,002,050	190,132,871	44,586,889	58,743	-	-	593,223,433
Debt securities issued	4,894,341	315,412	11,754,830	37,608,472	-	-	-	54,573,055
Subordinated borrowings	1,042,671	-	23,934	23,985,000	11,443,676	-	-	36,495,281
Other borrowed funds	2,000,252	3,078,393	16,554,283	100,816,265	4,236,414	-	-	126,685,607
Deferred tax liability	-	-	279,389	-	-	-	-	279,389
Current tax liability	-	-	-	918,445	-	-	-	918,445
Lease liability	37,939	77,307	354,050	1,923,342	8,980,619	-	-	11,373,257
Provision for commitments	116,222	-	-	-	-	-	-	116,222
Other liabilities	3,717,426	516,300	4,431,597	-	-	-	-	8,665,323
<b>Total liabilities</b>	<b>328,700,142</b>	<b>53,352,548</b>	<b>239,560,177</b>	<b>217,508,997</b>	<b>27,732,275</b>	<b>-</b>	<b>-</b>	<b>866,854,139</b>
<b>Net position</b>	<b>(39,114,881)</b>	<b>(9,096,966)</b>	<b>(120,336,244)</b>	<b>79,481,674</b>	<b>126,216,071</b>	<b>52,272,995</b>	<b>11,804,429</b>	<b>101,227,078</b>

The maturity analysis in the table above reflects the historical behavior and actual repayment pattern of current accounts from customers.

The key measure used by the Bank for managing liquidity risk is the ratio of highly liquid assets to demand liabilities. For this purpose highly liquid assets include cash, nostro accounts, debt securities issued by the Government of Armenia, CBA and other corporate debt securities for which there is an active and liquid market, which are not pledged or the use of which is not restricted in any way. Demand liabilities include current accounts and demand deposits of customers, as well as any other liability that is payable on demand. The reported ratios of highly liquid assets to demand liabilities as at 31 December and during the reporting period are as follows:

	<b>2020</b> <b>AMD'000</b> <b>Unaudited</b>	<b>2019</b> <b>AMD'000</b> <b>Unaudited</b>
At 31 December	105.5%	100.7%
Average for December	85.32%	94.5%

The above ratio is also used to measure compliance with the liquidity limit established by the CBA which is set as not less than 60%.

## 32 Capital management

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

The Central Bank of Armenia sets and monitors capital requirements for the Bank. Under the current capital requirements set by the Central Bank of Armenia, banks have to maintain a minimum total capital of AMD 30,000,000 thousand (2019: AMD 30,000,000 thousand). The Bank is in compliance with minimum total capital requirements as at 31 December 2020 and 2019.

The Bank defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the Central Bank of Armenia, which are based on Basle Accord principles, banks have to maintain a ratio of capital to risk weighted assets (statutory capital ratio) above the prescribed minimum level. As at 31 December 2020 and 2019, this minimum level was 12%. The Bank is in compliance with the statutory capital ratio as at 31 December 2020 and 2019.

The following table shows the composition of the capital position calculated in accordance with the Basel Capital Accord 1988, with subsequent amendments including the amendment to incorporate market risks, as at 31 December:

	<b>2020</b> <b>AMD'000</b> <b>Unaudited</b>	<b>2019</b> <b>AMD'000</b> <b>Unaudited</b>
Tier 1 capital	109,740,188	93,090,744
Tier 2 capital	19,383,780	22,059,312
<b>Total capital</b>	<b>129,123,968</b>	<b>115,150,056</b>
<b>Total risk weighted assets</b>	<b>927,581,125</b>	<b>781,286,761</b>
<b>Total capital expressed as a percentage of risk-weighted assets (total capital ratio)</b>	<b>13.92%</b>	<b>14.74%</b>

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature and reflecting an estimate of credit, market and other risks associated with each asset and counterparty, taking into account any eligible collateral or guarantees. A similar treatment is adopted for unrecognised contractual commitments, with some adjustments to reflect the more contingent nature of the potential losses.

### 33 Credit related commitments

The Bank has outstanding credit related commitments to extend loans. These credit related commitments take the form of approved loans and credit card limits and overdraft facilities.

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to five years.

The Bank applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees and letters of credit as it does for granting loans to legal entities and individuals.

The contractual amounts of credit related commitments are set out in the following table by category. The amounts reflected in the table for credit related commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if counterparties failed completely to perform as contracted.

	<b>2020</b>	<b>2019</b>
	<b>AMD'000</b>	<b>AMD'000</b>
<b>Contracted amount</b>		
Credit card commitments	17,191,180	16,219,615
Non-financial guarantees	16,357,723	9,745,780
Financial guarantees and letters of credit	12,085,764	5,649,694
Undrawn loans and credit lines	9,094,265	-
Undrawn overdraft facilities	8,489,195	4,837,207
	<b>63,218,127</b>	<b>36,452,296</b>
<b>Impairment allowance</b>	<b>(359,219)</b>	<b>(116,222)</b>

In addition to the above credit related commitments, the Bank has undrawn loans and credit lines the withdrawal of which is subject to additional approval by the Bank. The Bank considers such balances as uncommitted. The total amount of such uncommitted balances as at 31 December 2020 comprised AMD 11,884,119 thousand (2019: AMD 16,588,493 thousand).

The total outstanding contractual credit related commitments above do not necessarily represent future cash requirements, as these credit related commitments may expire or terminate without being funded.

The following tables show reconciliations from the opening to the closing balances of the loss allowance for commitments for the years ended 31 December 2020 and 2019.

AMD'000	2020			
	Stage 1	Stage 2	Stage 3	Total
<b>Commitments</b>				
Balance at 1 January	111,188	3,620	1,414	116,222
New exposures originated	78,641	-	-	78,641
Exposures expired	(28,812)	(2,068)	(1,414)	(32,294)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	(9,674)	9,674	-	-
Transfer to Stage 3	(3)	(1,552)	1,555	-
Net remeasurement of loss allowance	174,403	4,471	17,776	196,650
<b>Balance at 31 December</b>	<b>325,743</b>	<b>14,145</b>	<b>19,331</b>	<b>359,219</b>
AMD'000	2019			
	Stage 1	Stage 2	Stage 3	Total
<b>Commitments</b>				
Balance at 1 January	120,080	5,755	14,328	140,163
New exposures originated	112,346	-	-	112,346
Exposures expired	(22,837)	(5,231)	(326)	(28,394)
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	(4,892)	4,892	-	-
Transfer to Stage 3	-	(1,414)	1,414	-
Net remeasurement of loss allowance	(93,509)	(382)	(14,002)	(107,893)
<b>Balance at 31 December</b>	<b>111,188</b>	<b>3,620</b>	<b>1,414</b>	<b>116,222</b>

## 34 Contingencies

### (a) Litigation

In the ordinary course of business, the Bank is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations.

### (b) Taxation contingencies

The taxation system in Armenia is relatively new and is characterized by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. Taxes are subject to review and investigation by tax authorities, which have the authority to impose fines and penalties. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by tax authorities once three years have elapsed from the date of the breach.

These circumstances may create tax risks in Armenia that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Armenian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

## 35 Related party transactions

### (a) Control relationships

The shareholders of the Bank as at 31 December 2020 are Imast Group (CY) (48.95%), EBRD (17.76%), ADB (13.94%), ESPS Holding Limited (11.83%) and Afeyan Foundation for Armenia Inc. (7.52%).

As at 31 December 2020 the Bank had no ultimate controlling party.

### (b) Transactions with the members of the Board of Directors and the Management Board

Total remuneration included in personnel expenses for the year ended 31 December are as follows:

	2020 AMD'000	2019 AMD'000
Short-term employee benefits	<u>2,177,391</u>	<u>2,801,262</u>

These amounts include cash benefits in respect of members of the Board of Directors and the Management Board.

The outstanding balances and average effective interest rates as at 31 December 2020 and 2019 for transactions with the members of the Board of Directors and the Management Board are as follows:

	2020 AMD'000	Average effective interest rate, %	2019 AMD'000	Average effective interest rate, %
<b>Statement of financial position</b>				
Loans and advances to customers	811,902	7.5%	1,006,530	8.04%
Other assets	2,331	-	2,188	-
Current accounts and deposits from customers	783,339	5.72%	987,153	6.31%
Other liabilities	1,184,620	-	1,185,957	-

Amounts included in profit or loss in relation to transactions with the members of the Board of Directors and the Management Board for the year ended 31 December are as follows:

	2020 AMD'000	2019 AMD'000
<b>Profit or loss</b>		
Interest income	79,657	87,384
Interest expense	<u>(17,183)</u>	<u>(31,792)</u>

**(c) Transactions with other related parties**

The outstanding balances and the related average effective interest rates as at 31 December 2020 and related profit or loss amounts of transactions for the year ended 31 December 2020 with other related parties are as follows:

	<u>Parent company</u>		<u>Shareholder with significant influence</u>		<u>Subsidiaries of the immediate parent company</u>		<u>Other entities under common control and other related parties</u>		<u>Total AMD'000</u>
	<u>AMD'000</u>	<u>Average effective interest rate, %</u>	<u>AMD'000</u>	<u>Average effective interest rate, %</u>	<u>AMD'000</u>	<u>Average effective interest rate, %</u>	<u>AMD'000</u>	<u>Average effective interest rate, %</u>	
<b>Statement of financial position</b>									
<b>Assets</b>									
Loans and advances to customers	-	-	-	-	-	-	1,535,715	8.89%	1,535,715
Other asset	-	-	-	-	-	-	364	-	364
<b>Liabilities</b>									
Current accounts and deposits from customers									
- Current accounts and demand deposits	22,369	-	570,317	-	119,459	-	1,012,132	-	1,724,277
- Term deposits	-	-	-	-	520,051	5.64%	223,520	3.16%	743,571
Other borrowed funds	-	-	24,812,076	2.68%	-	-	-	-	24,812,076
Other liabilities	-	-	77,936	-	6	-	-	-	77,942
<b>Items not recognised in the statement of financial position</b>									
Guarantees received	-	-	5,090,815	1.00%	-	-	-	-	5,090,815
<b>Profit (loss)</b>									
Interest income	-	-	953	-	-	-	128,393	-	129,346
Interest expense	-	-	(852,535)	-	(40,216)	-	(10,233)	-	(902,984)
Operating lease expenses	-	-	-	-	(81,868)	-	-	-	(81,868)

The outstanding balances and the related average effective interest rates as at 31 December 2019 and related profit or loss amounts of transactions for the year ended 31 December 2019 with other related parties are as follows:

	Parent company		Shareholder with significant influence		Subsidiaries of the immediate parent company		Other entities under common control and other related parties		Total AMD'000
	AMD'000	Average effective interest rate, %	AMD'000	Average effective interest rate, %	AMD'000	Average effective interest rate, %	AMD'000	Average effective interest rate, %	
<b>Statement of financial position</b>									
<b>Assets</b>									
Loans and advances to customers	-	-	-	-	-	-	1,371,580	8.89%	1,371,580
Other asset	-	-	9,243	-	4,375	-	119	-	13,737
<b>Liabilities</b>									
Current accounts and deposits from customers									
- Current accounts and demand deposits	378,387	-	197,134	-	133,145	-	1,007,886	-	1,716,552
- Term deposits	-	-	-	-	976,068	4.81%	381,946	5.70%	1,358,015
Other borrowed funds	-	-	13,585,997	5.89%	-	-	-	-	13,585,997
Other liabilities	-	-	10,443	-	359	-	123	-	10,925
<b>Items not recognised in the statement of financial position</b>									
Guarantees received	-	-	8,870,606	1.10%	-	-	-	-	8,870,606
<b>Profit (loss)</b>									
Interest income	-	-	-	-	-	-	131,328	-	131,328
Interest expense	-	-	(1,330,627)	-	(35,373)	-	(5,414)	-	(1,371,414)
Other income	572,268	-	2,984	-	-	-	25,909	-	601,161
Operating lease expenses	-	-	-	-	(1,313,124)	-	-	-	(1,313,124)

## 36 Financial assets and liabilities: fair values and accounting classifications

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument;
- Level 2: inputs other than quotes prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data;
- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

As at 31 December 2020 and 2019 the estimated fair values of all financial instruments except for loans and advances to customers and investment securities at amortised cost approximate their carrying values. The fair value of loans and advances to customers is categorized in Level 3 fair value hierarchy and fair value of investment securities measured at amortized cost is categorized in Level 2 in fair value hierarchy.

The table below sets out the carrying amounts and fair values of loans and advances to customers and investment securities at amortized cost as at 31 December 2020 and 2019:

	<b>Carrying amount AMD'000</b>	<b>Fair value AMD'000</b>	<b>Difference AMD'000</b>
Loans and advances to customers	696,495,523	695,334,192	(1,161,331)
Investment securities at amortized cost	51,537,293	51,276,359	(260,934)
<b>Total</b>	<b>748,032,816</b>	<b>746,610,551</b>	<b>(1,422,265)</b>

  

	<b>Carrying amount AMD'000</b>	<b>Fair value AMD'000</b>	<b>Difference AMD'000</b>
Loans and advances to customers	585,741,899	583,700,810	(2,041,089)
Investment securities at amortized cost	33,510,890	34,902,288	1,391,398
<b>Total</b>	<b>619,252,789</b>	<b>618,603,098</b>	<b>(649,691)</b>

The table below analyses financial instruments measured at fair value and financial instruments for which fair values are disclosed as at 31 December 2020 by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position.

<b>AMD'000</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>Assets and liabilities measured at fair value</b>				
Financial instruments at fair value through profit or loss				
- Debt and other fixed-income instruments	-	9,459,051	-	9,459,051
- Derivative assets	-	17,515	-	17,515
- Derivative liabilities	-	(504,412)	-	(504,412)
Financial assets at fair value through other comprehensive income				
- Investment securities	978,804	10,229,197	-	11,208,001
	<b>978,804</b>	<b>19,201,351</b>	<b>-</b>	<b>20,180,155</b>



The table below analyses financial instruments measured at fair value and financial instruments for which fair values are disclosed as at 31 December 2019, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognized in the statement of financial position:

<b>AMD'000</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
<b>Assets and liabilities measured at fair value</b>				
Financial instruments at fair value through profit or loss				
- Debt and other fixed-income instruments	-	8,182,045	-	8,182,045
- Derivative assets	-	73,561	-	73,561
- Derivative liabilities	-	(35,314)	-	(35,314)
Financial assets at fair value through other comprehensive income				
- Investment securities	1,631,420	9,217,565	-	10,848,985
	<b>1,631,420</b>	<b>17,437,857</b>	<b>-</b>	<b>19,069,277</b>

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments like interest rate and currency swaps that use only observable market data and require little management judgment and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps.

The following assumptions are used by management to estimate the fair values of loans and advances to customers: discount rates of 5.9%-12.1% for loans denominated in foreign currency and 9.4%-16.1% for loans denominated in Armenian drams, are used for discounting future cash flows from loans and advances to customers.

## **37 Events after reporting period**

On 9 March 2021, ESPS Holding Limited purchased in full additionally issued 125 shares of the Bank with nominal value of AMD 320,000 per share for AMD 867,339 per share. As a result of the transaction, the shareholding structure of the Bank changed as follows: Imast Group (CY) (48.90%), EBRD (17.74%), ADB (13.93%), ESPS Holding Limited (11.92%) and Afeyan Foundation for Armenia Inc. (7.51%).